



TAHTONG

# Tah Tong Textile Co., Ltd. 大東紡織股份有限公司

Investor Conference  
TWSE stock code: 1441

<http://www.tahtong.com.tw>



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# Corporate Overview

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# 1.1 Corporate Overview

## Establishment

1958 March 15<sup>th</sup>

## Chairman President

Mr. Chen Shiou Chung  
Mr. Chen Chien Choan

## Capital

NTD 1,139 Million

## Main Business Scope

- Produce varied and bespoke yarns
- A variety of textile fabrics outsourcing processing

## Core Values

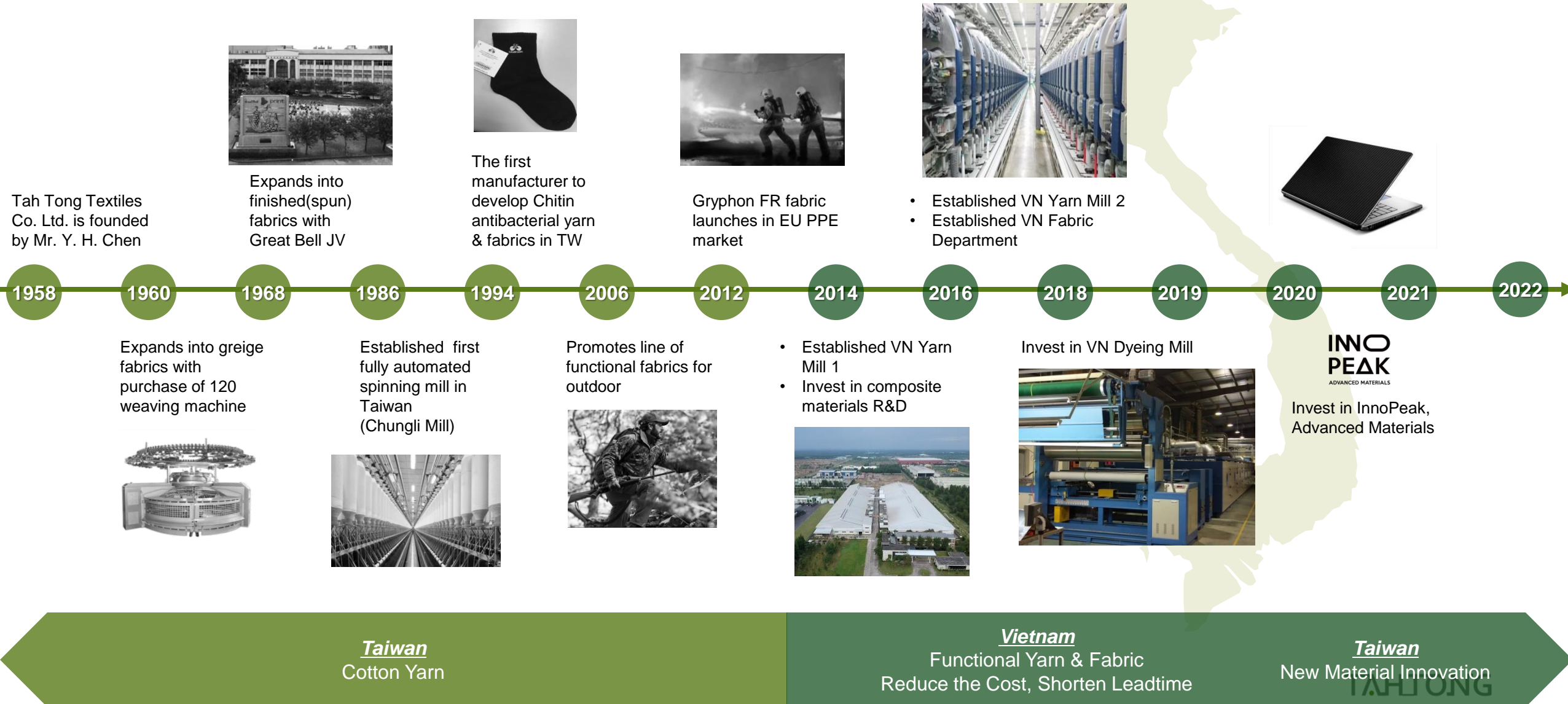
- Behave with integrity
- Take Ownership
- Accomplish with urgency
- Get to the critical details
- Company and team's interests as priority
- Positive communications

## Publicly Listed

Achieve public listing on Taiwan Stock Exchange in 1989



# 1.2 Business Scope Extension into Vietnam



## 1.3 Tah Tong Textile Corporate Organization

### Tah Tong Textile



**Yarn Business Unit**



**Fabric Business Unit**



**Composite  
Material  
Business Unit**

**TTVN  
Yarn Mill 1**

**TTVN  
Yarn Mill 2**

**KTD  
Dyeing Mill**

**Great Bell  
Dyeing Mill**

**InnoPeak Advanced  
Materials**





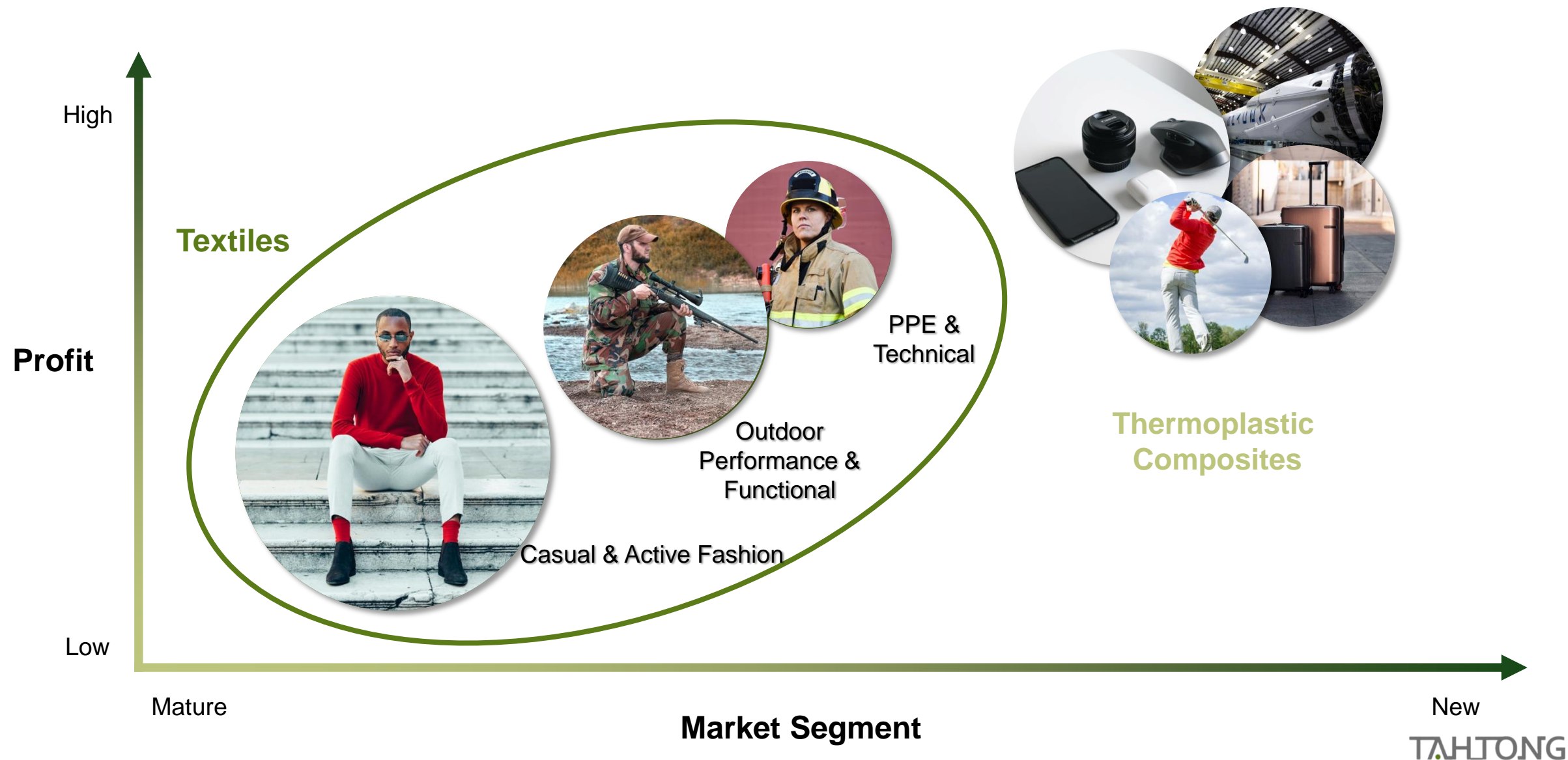
# Product & Market Overview

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# 2. Tah Tong Business & Market Strategy



## 2.1 Vertical Integration to Serve Growing Casual Market



# ECO & Functional & Comfortable

### Raw Materials

#### **Repreve**

Ecovero

Tencel

Modal

Recycled Cotton

GEC Cotton

#### **Acrylic**

Nomex

PVA

### Tah Tong Vertical Textiles

#### Yarn

#### **ECO Yarns**

Heavy Gauge (Siro)

Slub Yarns

#### **Acrylic/Rayon**

#### **Zero-Twist**

Long Staple (51mm)

#### Fabrics

#### **ECO Fabrics**

CVC Fleece

Casual Knits

#### **Functional Knits**

PPE Woven

#### **PPE Knits**

### Applications

#### **Casual Tops**

Hoodies

Sports Casual

Innerwear

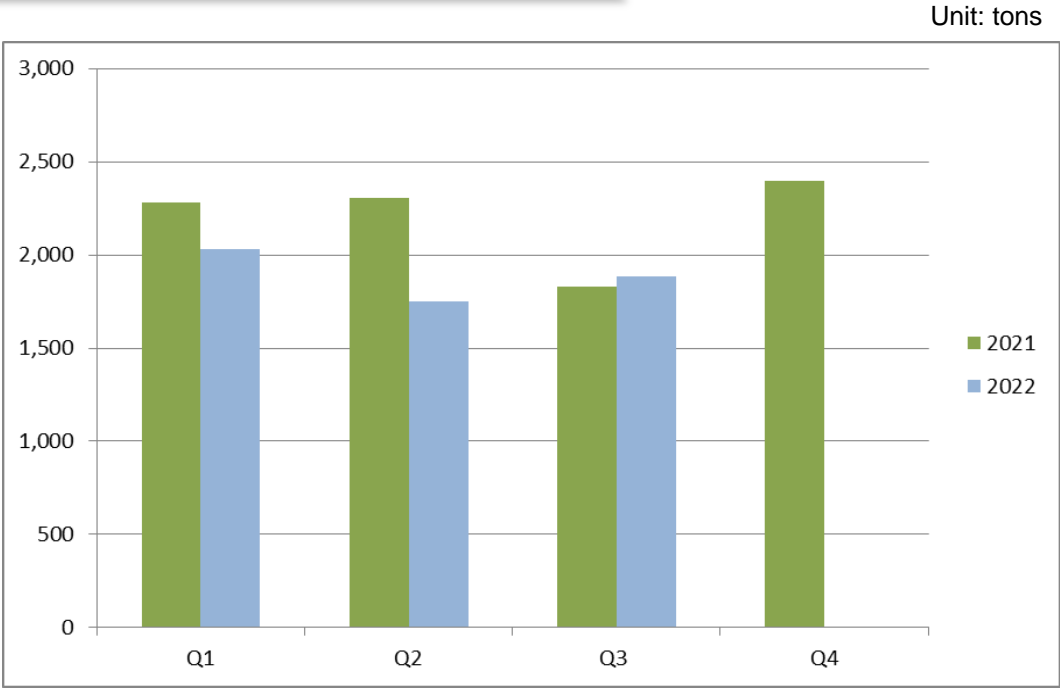
Home Textile

Firefighter

# 2.1.1 Key Specialty Staple Yarn Mill in Vietnam

- ECO/Recycled
- Direct Customers
- Functional Yarn

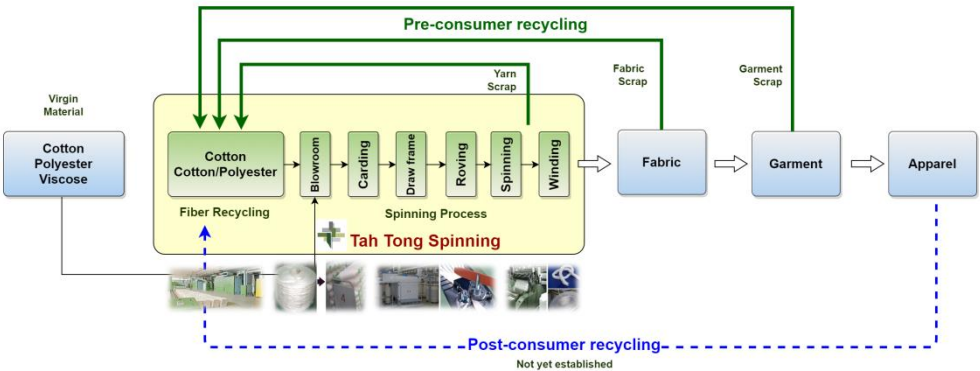
## Revenue Performance



\*Y2022 Q4 data is not yet settled.

## Key Achievements

- ✦ ECO yarns have continued to grow in 2022
- ✦ Introduction of Recycled Cotton and GEC (Good Earth Cotton Yarns)
- ✦ Specialty and industrial yarns coming online







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## 2.1.2 Vertical Staple Knit Specialist



*Street/Sport wear*

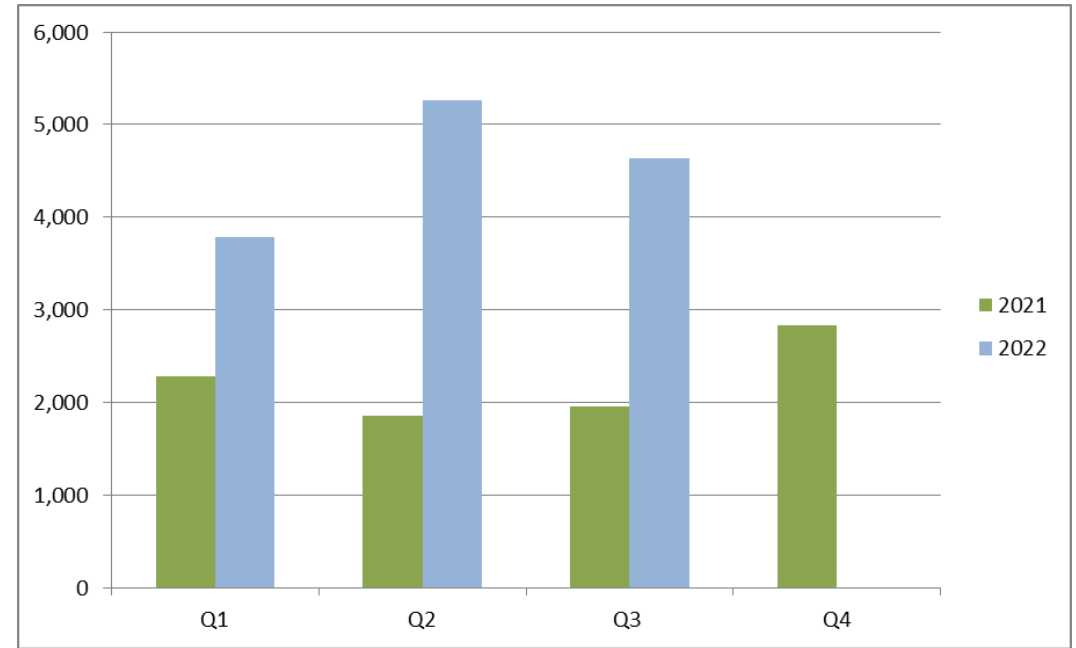


*Lifestyle/ Innerwear*



## Revenue Performance

Unit: USD



\*Y2022 Q4 data is not yet settled.

## Key Achievements

- ✦ Developed fast growing customer segments
- ✦ Built quick-response fabric capabilities for Vietnam supply chain
- ✦ Specialize in bespoke high value-added fabrics

## 2.2 Leader in Specialty Outdoor Sports Textiles

*Hunting*

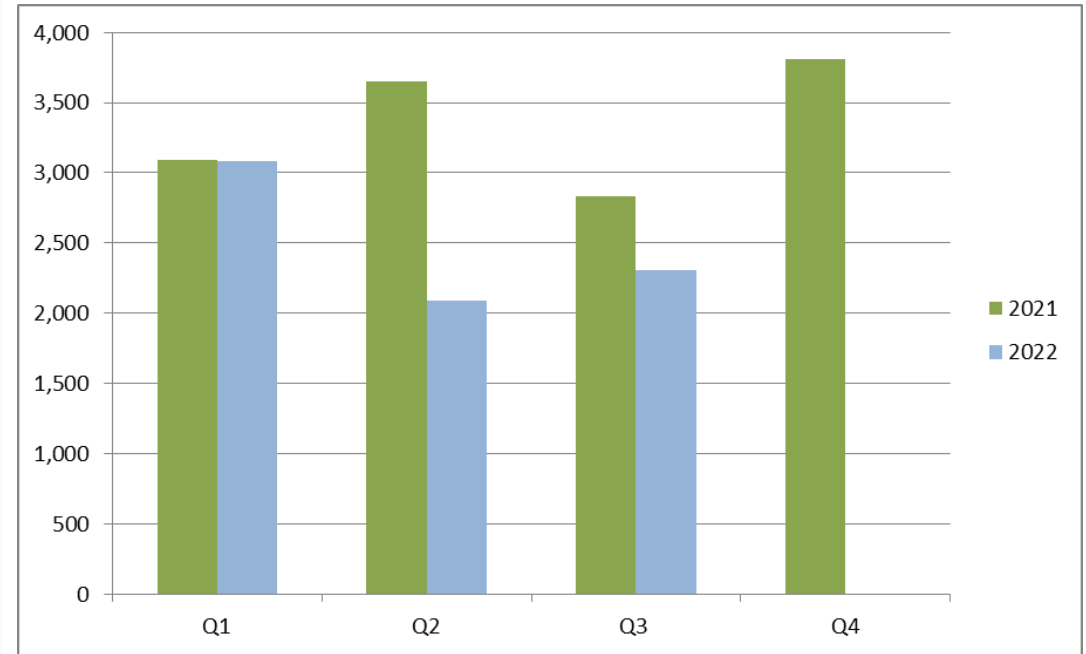


*Fishing*



### Revenue Performance

Unit: USD



\*Y2022 Q4 data is not yet settled.

### Key Achievements

- ✦ Slow down in market after several years of strong growth.
- ✦ Develop new materials and fabrics to meet the needs of brand products for daily life.
- ✦ Develop environmentally friendly materials to meet environmental friendliness and energy saving and carbon saving.

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## 2.3 Continuous Fiber-Reinforcement Thermoplastic Laminate



### Consumer electronics



PC/PA+CF+GF

- ✦ Laptop
- ✦ Cellular phone
- ✦ Tablet
- ✦ Watch

### EV/Automotive



PC/PP/PA+CF/GF

- ✦ Audio shielding
- ✦ Battery trays

### Sports



PC/TPU+CF

- ✦ Footwear
- ✦ Golf clubs
- ✦ Skate protective gear

### Luggage



SRPP

- ✦ Luggage
- ✦ Suit case
- ✦ Shell backpack

## Performance

Company  
Setup, R&D  
2019

Line 1 Setup  
2020-1H

Qualification  
2021-1H

Line 1 Bulk,  
Line 2 Setup  
2021-2H

Line 2 Bulk  
2022-1H

## Key Achievements

- ✦ Second Mill qualification
- ✦ Started bulk production for computer parts
- ✦ Successful engagement and development for new categories & applications



# Operation Overview

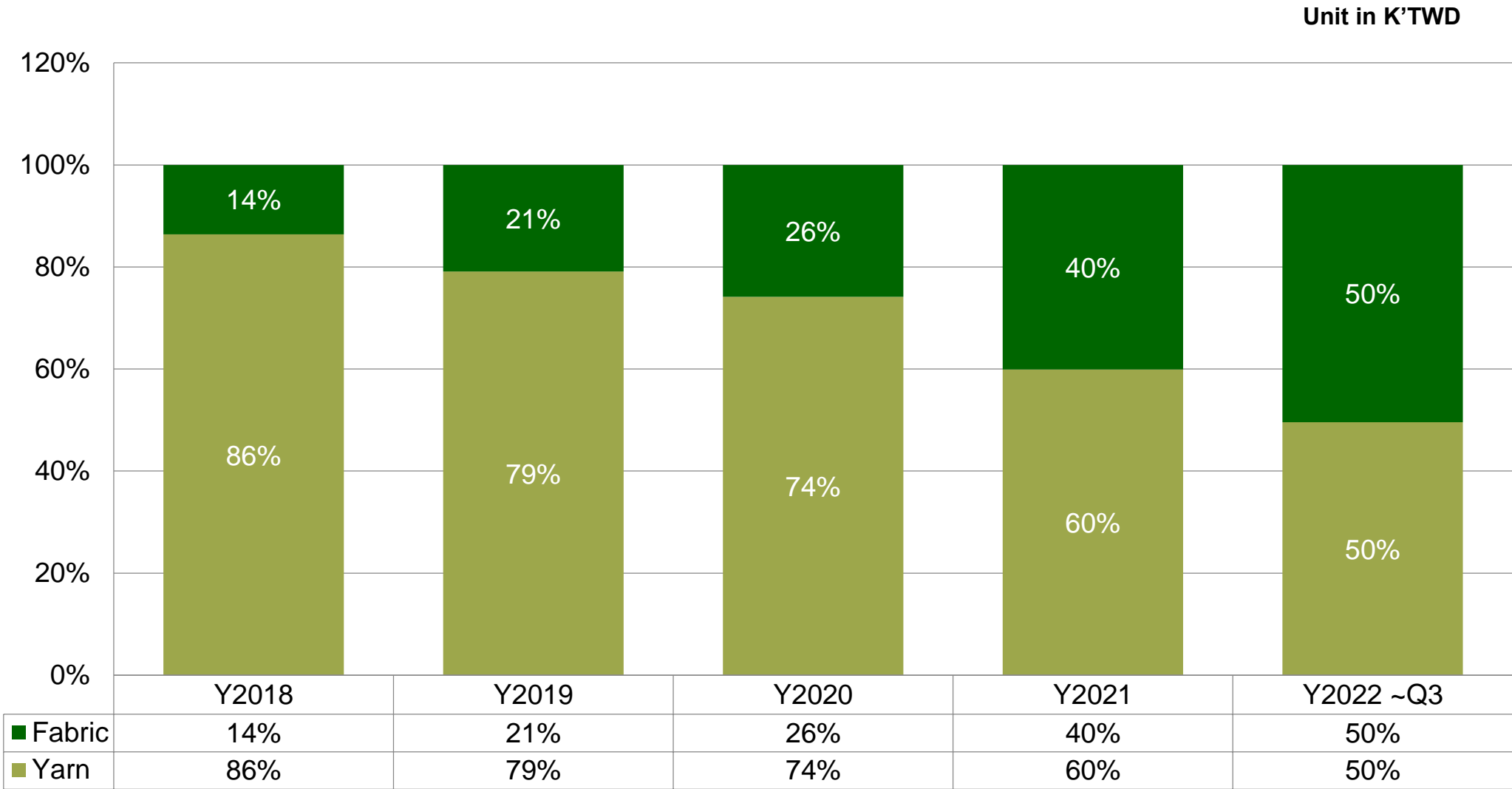
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## 3.1 Financial Results

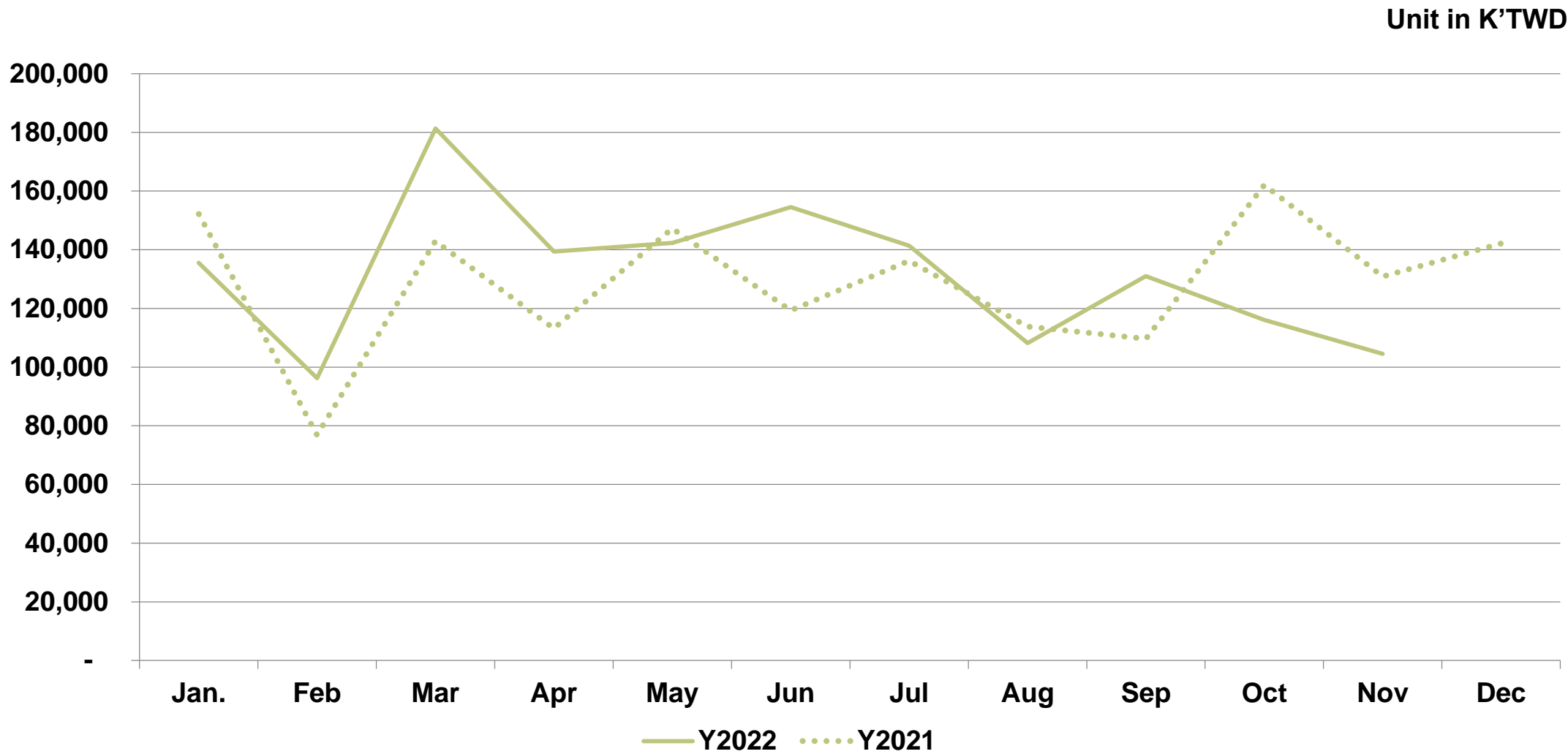
Unit in TWD 1'000	Y2022 Q1~Q3		Y2021 Q1~Q3	
Item	Amt.	%	Amt.	%
Net Sales	1,229,757	100%	1,111,505	100%
Cost of Goods Sold	(1,242,293)	(101%)	(1,054,251)	(95%)
Gross Profit	(12,536)	(1%)	57,254	5%
Operating Expenses	(158,640)	(13%)	(143,583)	(13%)
Operating Loss	(171,176)	(14%)	(86,329)	(8%)
Other Income / Expenses	(207)	(0%)	22,447	2%
Income(Loss) Before Tax	(171,383)	(14%)	(63,882)	(6%)
Income Taxes	1,103	0%	(2,088)	(0%)
Income(Loss)After Tax	(170,280)	(14%)	(65,970)	(6%)
Shareholders of the parent	(129,764)	(11%)	(33,602)	(3%)
Non-controlling interests	(40,516)	(3%)	(32,368)	(3%)
Basic earnings (losses) per share (TWD)	(1.28)		(0.33)	
EBITDA	(43,919)	(4%)	55,361	5%



# 3.2 Operation Overview – Sales by segment



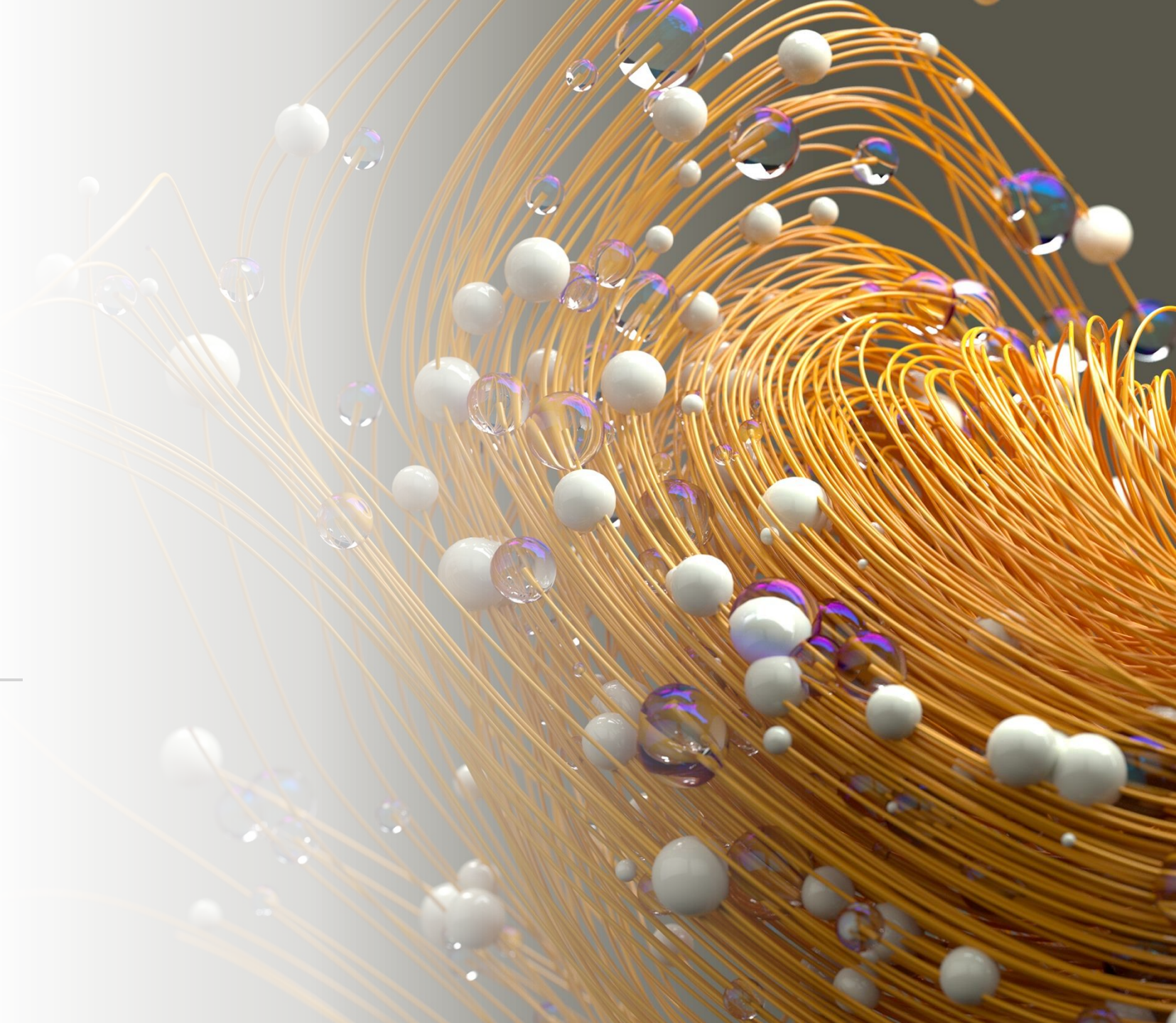
# 3.3 Operation Overview – Sales by month





# Future Outlook

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## 4. Tah Tong Future Outlook

### 1) Focus on value-added fabrics

Expand fabric teams reach and products

### 2) Expand line of Eco-friendly yarns and fabrics

Additional recycled products, grow eco fabrics line

### 3) Strengthen supply chain improve product offering

Improve supply chain to increase fabric offerings to meet customer demand

### 4) Reduce low value-added yarn product lines

Cut production on mature products to focus on niche yarns



**THANK YOU**

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