



TAHTONG

Tah Tong Textile Co., Ltd. 大東紡織股份有限公司

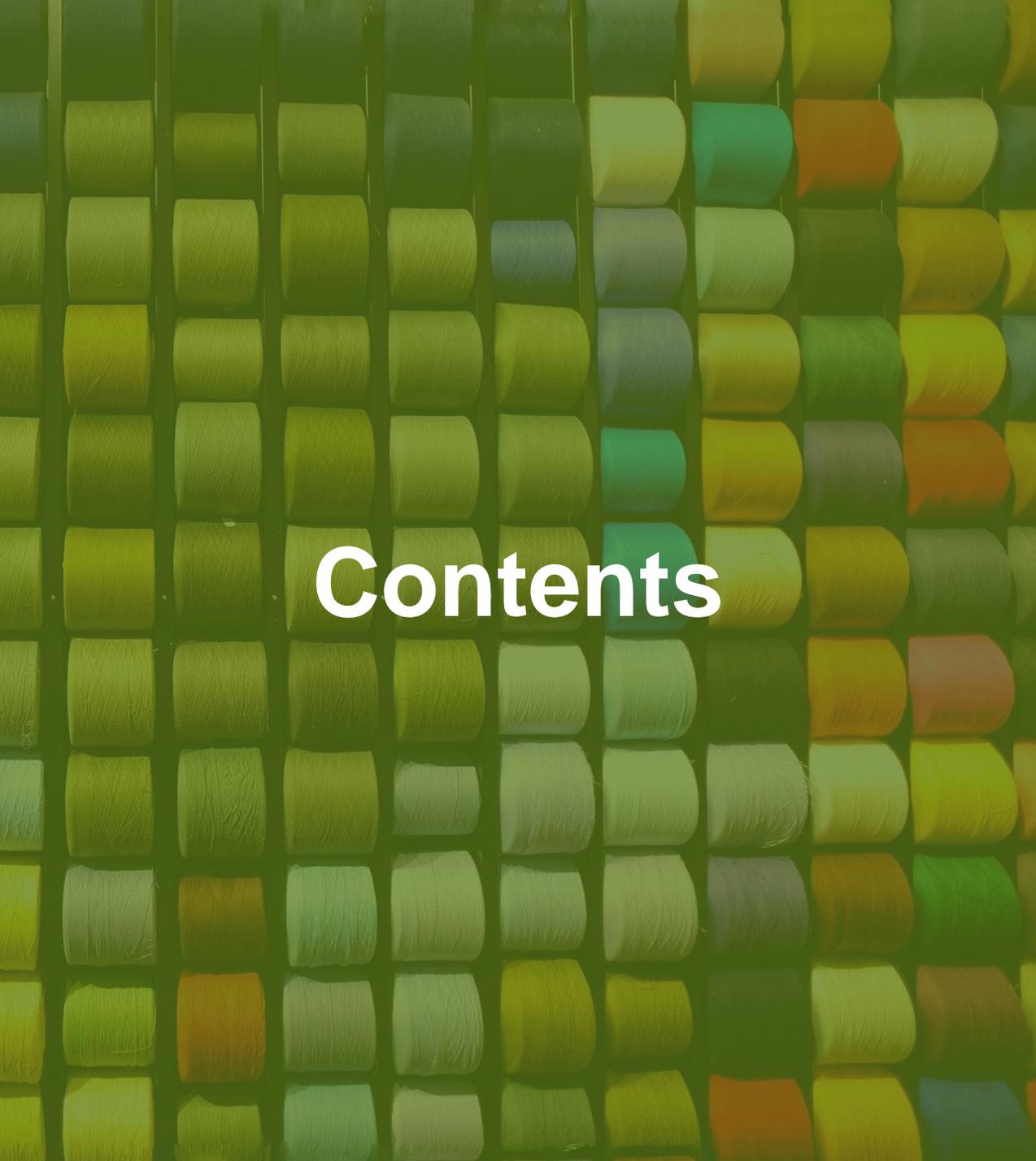
法人說明會
股票代號：1441

<http://www.tahtong.com.tw>



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Corporate Overview



1.1 Corporate Overview



Establishment

1958 March 15th

Chairman President

Mr. Chen Shiou Chung
Mr. Chen Chien Choan

Capital

NTD 1,008 Million

Main Business Scope

- Produce and market quality yarns and fabrics
- Develop innovative textile materials

Core Values

- Integrity and Trustworthiness
- Be the Best
- Build Successful Team
- Win-win Partnership

Publicly Listed

Achieve public listing on Taiwan Stock Exchange in 1989

1.2 Business Scope Extension into Vietnam

Tah Tong Textiles Co. Ltd. is founded by Mr. Y. H. Chen



Expands into finished(spun) fabrics with Great Bell JV



The first manufacturer to develop Chitin antibacterial yarn & fabrics in TW



Gryphon FR fabric launches in EU PPE market



- Established VN Yarn Mill 2
- Established VN Fabric Department



1958

1960

1968

1986

1994

2006

2012

2014

2016

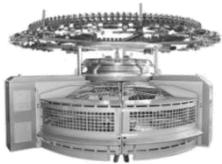
2018

2019

2020

2021

Expands into greige fabrics with purchase of 120 weaving machine



Established first fully automated spinning mill in Taiwan (Chungli Mill)



Promotes line of functional fabrics for outdoor



- Established VN Yarn Mill 1
- Invest in composite materials R&D



Invest in VN Dyeing Mill



INO PEAK
ADVANCED MATERIALS

Taiwan
Cotton Yarn

Vietnam
Functional Yarn & Fabric
Reduce the Cost, Shorten Leadtime

Taiwan
New Material Innovation

T.A.H.TONG

1.3 Tah Tong Textile Corporate Organization



Tah Tong Textile



Yarn Business Unit



Fabric Business Unit



Composite Material Business Unit

**TTVN
Yarn Mill 1**

**TTVN
Yarn Mill 2**

**KTD
Dyeing Mill**

**Great Bell
Dyeing Mill**

**InnoPeak Advanced
Materials**



Product & Market Overview



2. Tah Tong Business & Market Strategy



2.1 Vertical Integration to Serve Growing Casual Market

ECO & Functional & Comfortable

Raw Materials

Reprve
Ecovero
Tencel
Modal
BCI Cotton
Miyabi Acrylic
CoolMax
Agion
Nomex
PVA

Tah Tong Vertical Textiles

Yarn

ECO Yarns
Heavy Gauge
Slub Yarns
Ultra Mélange
Acrylic/Rayon
Zero-Twist
Long Staple
Nano Blend

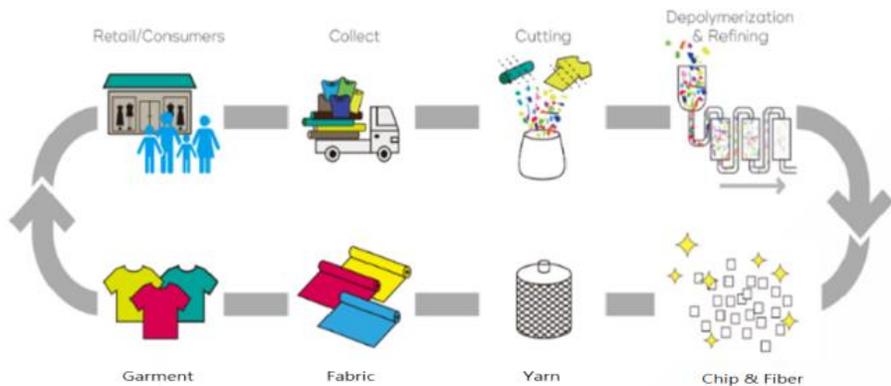
Fabrics

ECO Fabrics
CVC Fleece
Casual Knits
Functional Knits
PPE Woven
PPE Knits

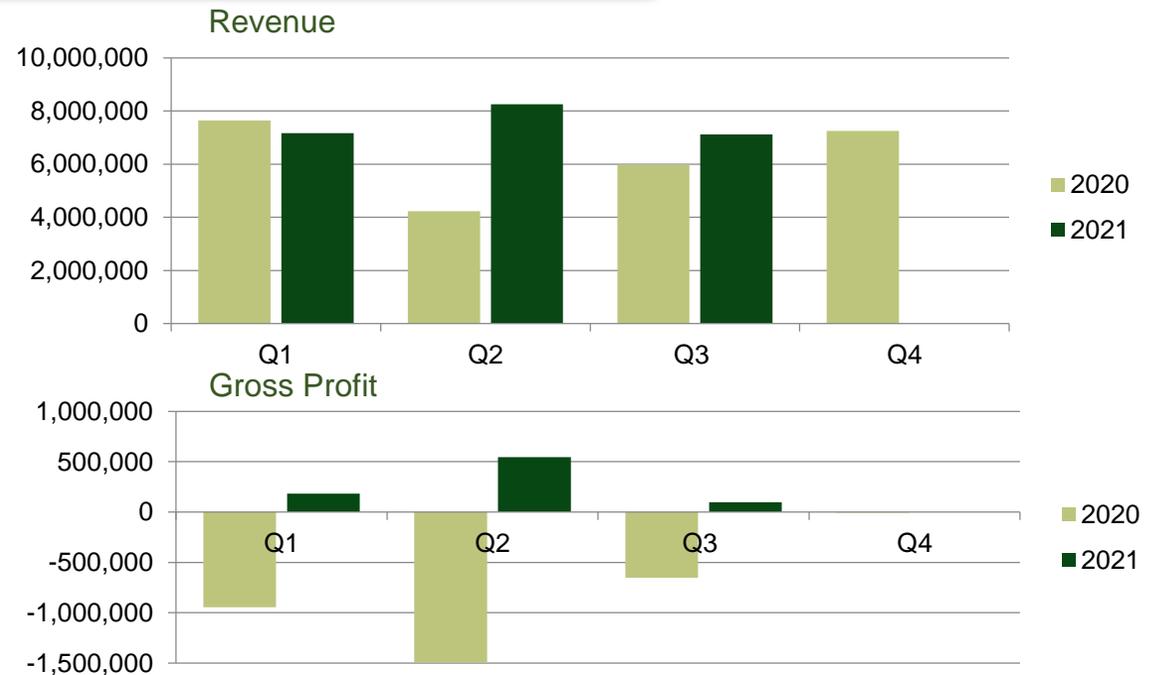
Applications

Casual Tops
Hoodies
Sports Casual
Innerwear
Home Textile
Firefighter

2.1.1 Key Specialty Staple Yarn Mill in Vietnam



Revenue Performance



*Y2021 Q4 data is not yet settled.

Key Achievements

- Recycled yarns have grown 2.8x to about 35% of total shipments in 2021.
- Diversity and percentage specialty blended yarns have increased
- We are the only producer untwisted yarn in Vietnam.

Value Chain



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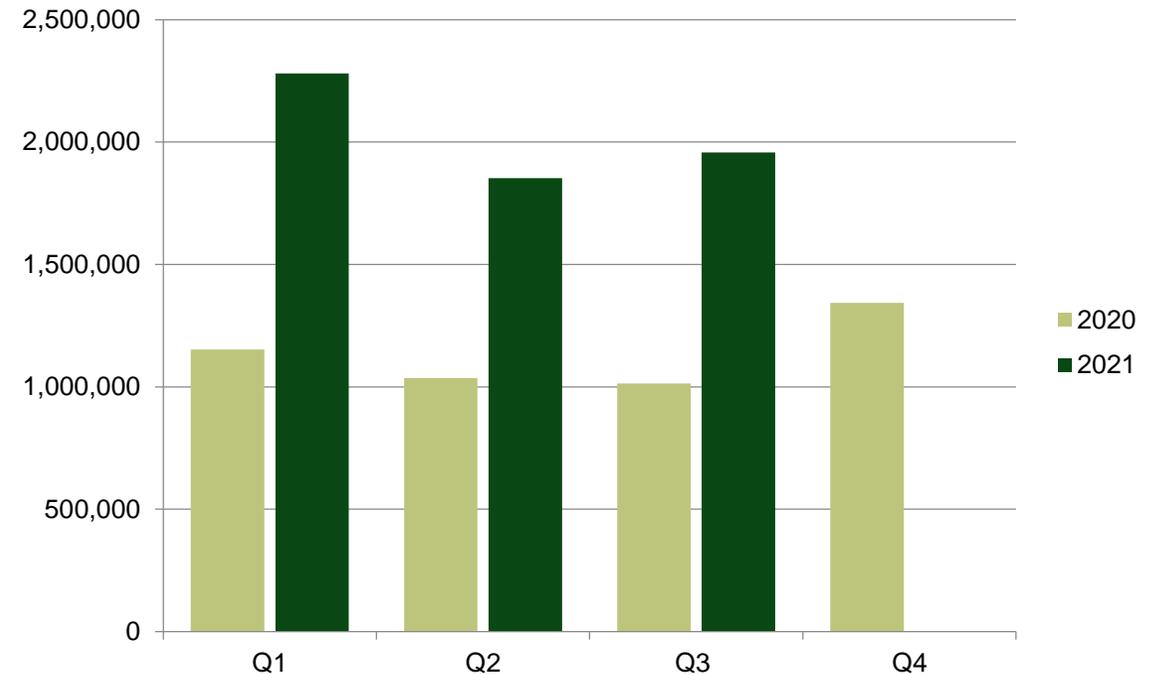
2.1.2 Vertical Staple Knit Specialist

Street Wear



Intimate Wear

Revenue Performance



*Y2021 Q4 data is not yet settled.

Key Achievements

- ✦ Developed fast growing customer segments
- ✦ Build strategic partnership with key customer
- ✦ Unique supplier of specialty fabrics in Vietnam

2.2 Leader in Specialty Outdoor Sports Textiles

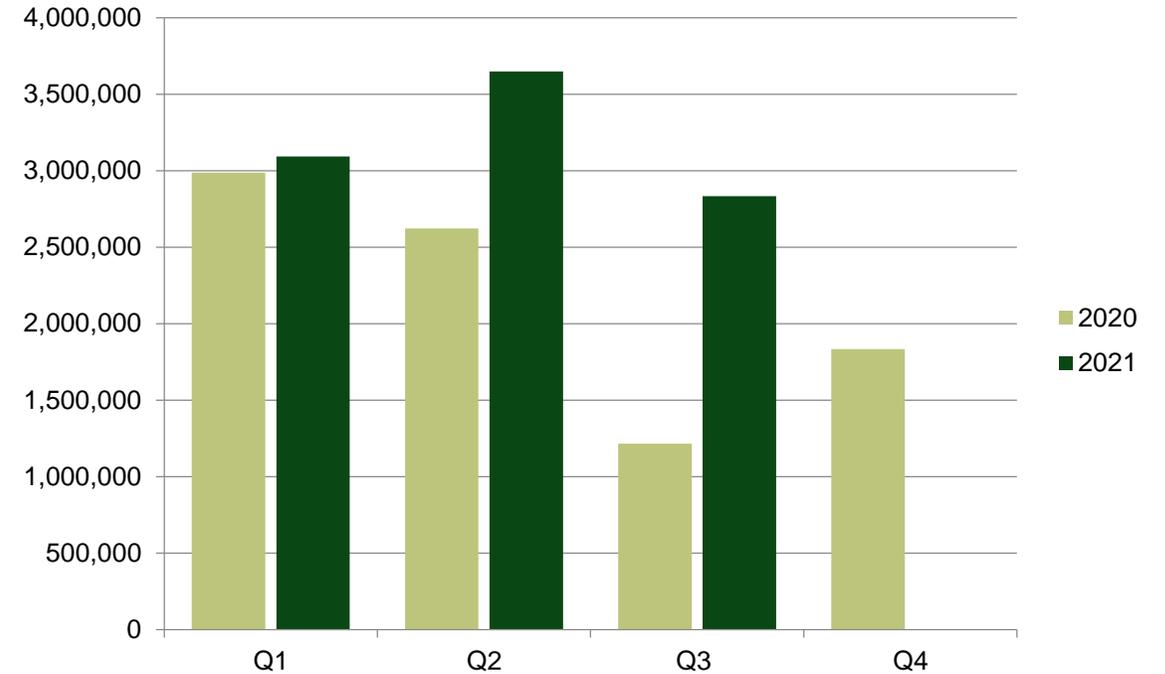
Hunting



Fishing



Revenue Performance



*Y2021 Q4 data is not yet settled.

Key Achievements

- ✦ The hunting market share for those brands we work with grown from 45% to over 65% from 2019 to 2021
- ✦ The sales volume 2020 was 2.8 million yards and to 3.4 million yards
- ✦ High Gauge Light Weight Functional Fabric

2.3 Carbon Fiber Thermoplastic Laminate



Consumer electronics	EV/Automotive	Sports	Luggage
 <p>PC/PA+CF+GF</p> <ul style="list-style-type: none"> ✦ Laptop ✦ Cellular phone ✦ Tablet ✦ Watch 	 <p>PC/PP/PA+CF/GF</p> <ul style="list-style-type: none"> ✦ Audio shielding ✦ Battery trays 	 <p>PC/TPU+CF</p> <ul style="list-style-type: none"> ✦ Footwear ✦ Golf clubs ✦ Skate protective gear 	 <p>SRPP</p> <ul style="list-style-type: none"> ✦ Luggage ✦ Suit case ✦ Shell backpack

Volume Performance



Key Achievements

- ✦ Second plant constructed and production capacity expanded.
- ✦ Approved by major computer brand for as a laminator vendor, and started shipment from Dec. 2021

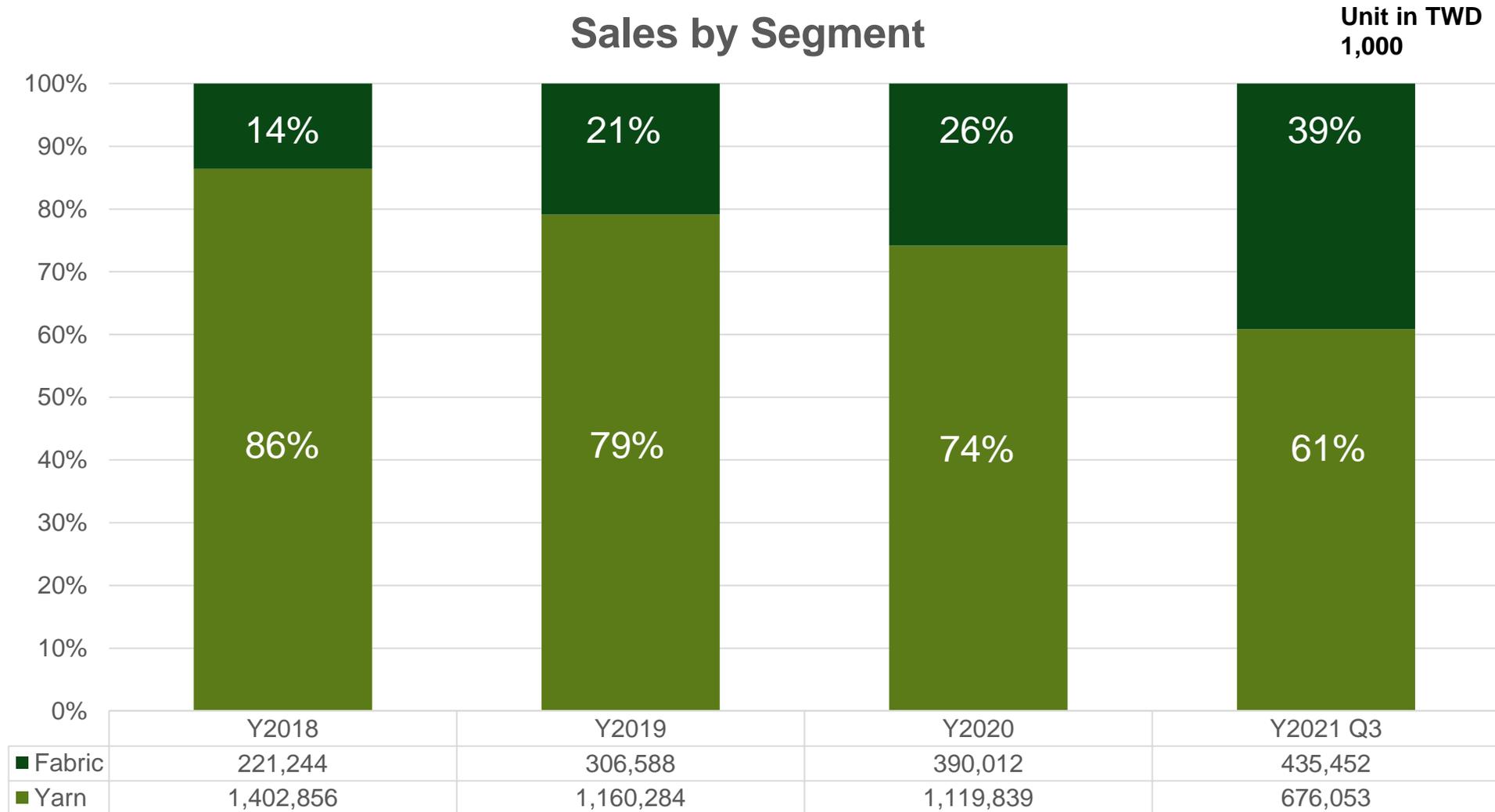


Operation Overview

3.1 Financial Results

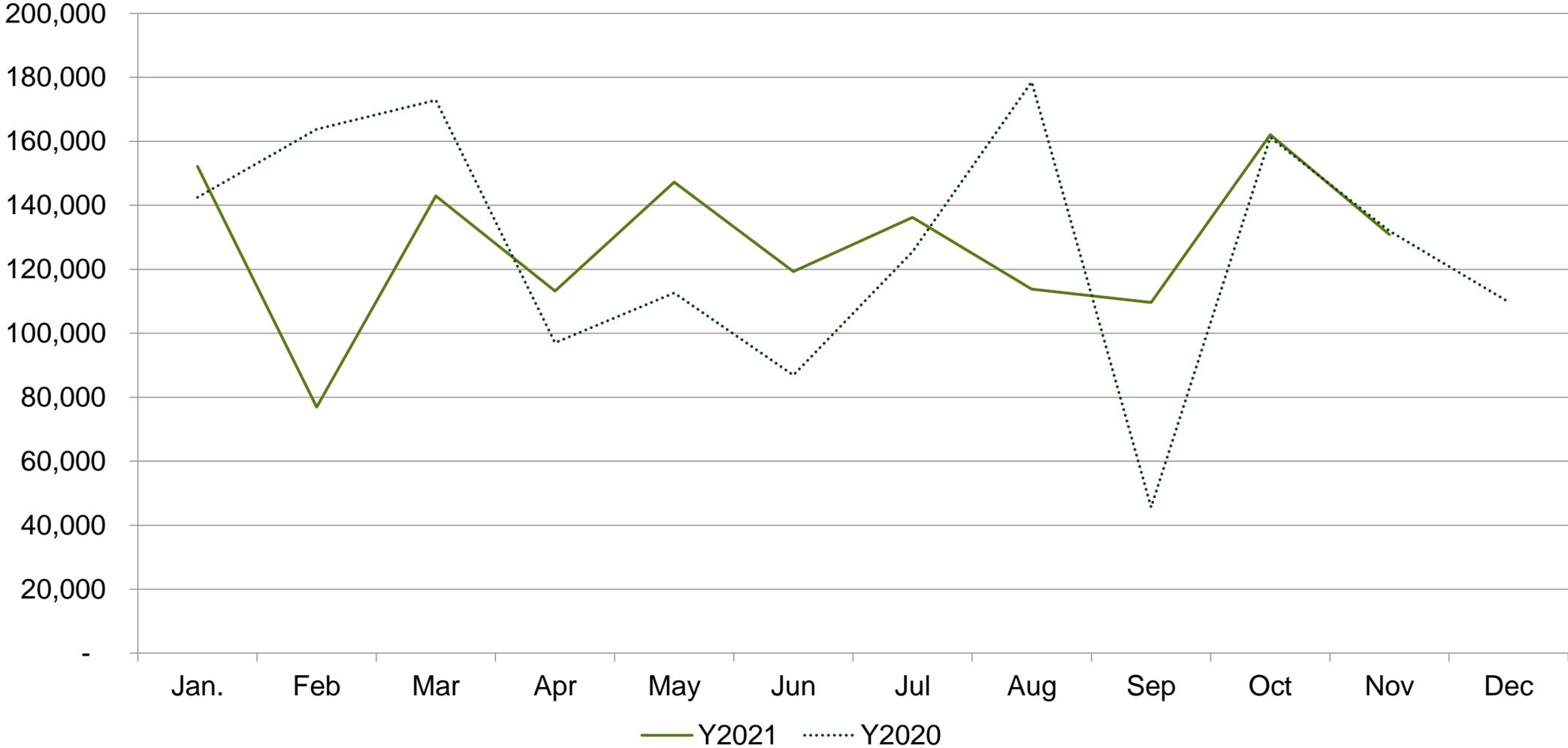
Unit in TWD 1'000	Y2021 Q1~Q3		Y2020 Q1~Q3	
Item	Amt.	%	Amt.	%
Net Sales	1,111,505	100%	1,138,556	100%
Cost of Goods Sold	(1,054,251)	(95%)	(1,218,035)	(107%)
Gross Profit	57,254	5%	(79,479)	(7%)
Operating Expenses	(143,583)	(13%)	(132,892)	(12%)
Operating Loss	(86,329)	(8%)	(212,371)	(19%)
Other Income / Expenses	22,447	2%	(44,679)	(4%)
Income(Loss) Before Tax	(63,882)	(6%)	(257,050)	(23%)
Income Taxes	(2,088)	(0%)	2,478	0%
Income(Loss)After Tax	(65,970)	(6%)	(254,572)	(22%)
Shareholders of the parent	(33,602)	(3%)	(220,487)	(19%)
Non-controlling interests	(32,368)	(3%)	(34,085)	(3%)
Basic earnings (losses) per share (TWD)	(0.33)		(2.19)	
EBITDA	55,361	5%	(103,187)	(9%)

3.2 Operation Overview – Sales by segment



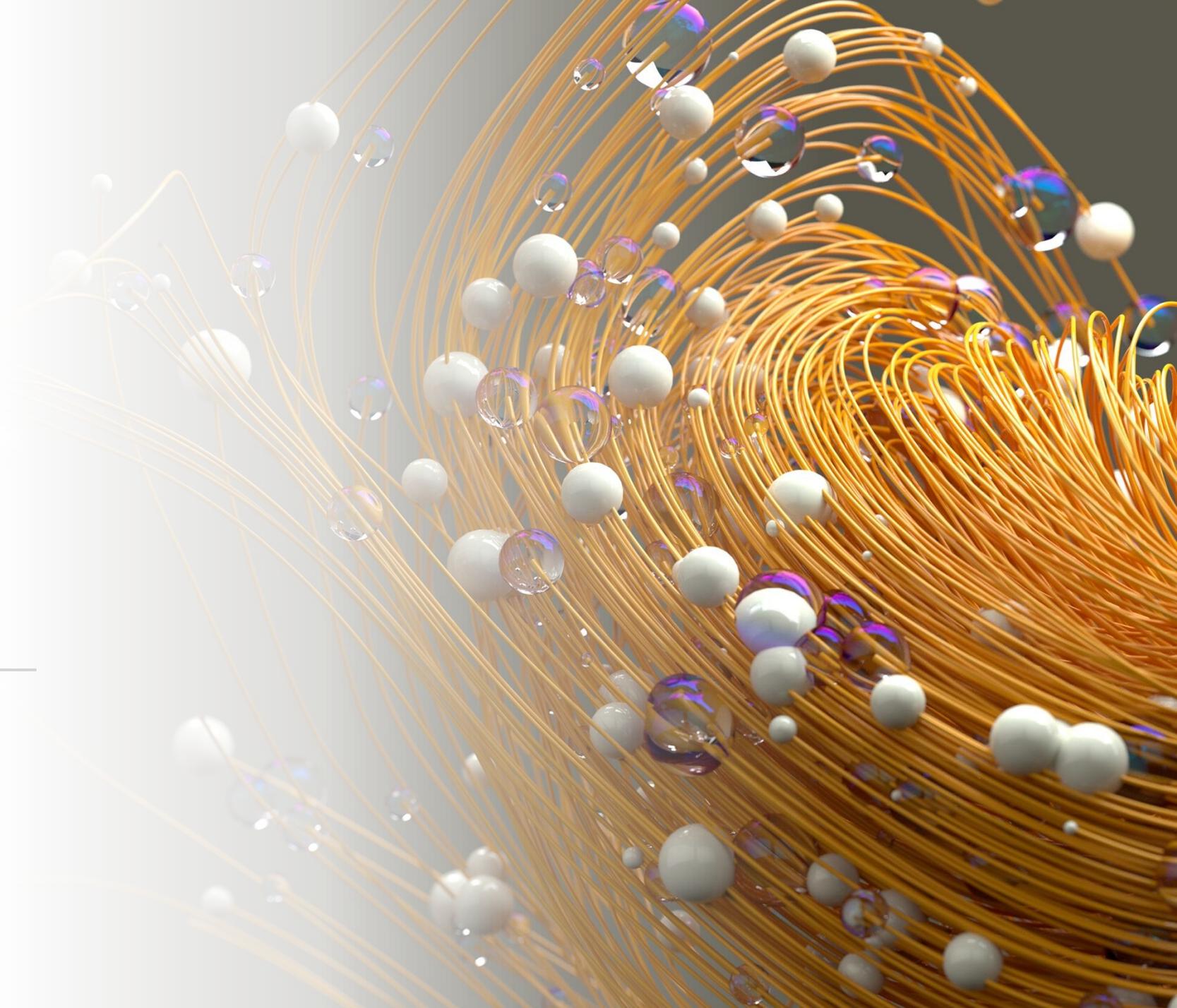
3.3 Operation Overview – Sales by month

Unit in TWD
1,000





Future Outlook





4. Tah Tong Future Outlook

Expand line of Eco-friendly yarns and fabrics

Additional recycled products, grow eco fabrics line

Increase volume across newer businesses post 2H-2021 Covid impact

Fabric production & Composites production

Launch company-wide Innovation Programs to spur new development

Work with outside partners to develop new materials and applications

Further vertical integration of textile business

Focus Vietnam yarn and fabric business along lines of Eco, Functional, and Comfort, standardize operations



THANK YOU

