



TAHTONG

# Tah Tong Textile Co., Ltd. 大東紡織股份有限公司

法人說明會  
股票代號：1441

<http://www.tahtong.com.tw>



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# Corporate Overview

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# 1.1 Corporate Overview



## Establishment

1958 March 15<sup>th</sup>

## Chairman President

Mr. Chen Shiou Chung  
Mr. Chen Chien Choan

## Capital

NTD 1,008 Million

## Main Business Scope

- Produce and market quality yarns and fabrics
- Develop innovative textile materials

## Core Values

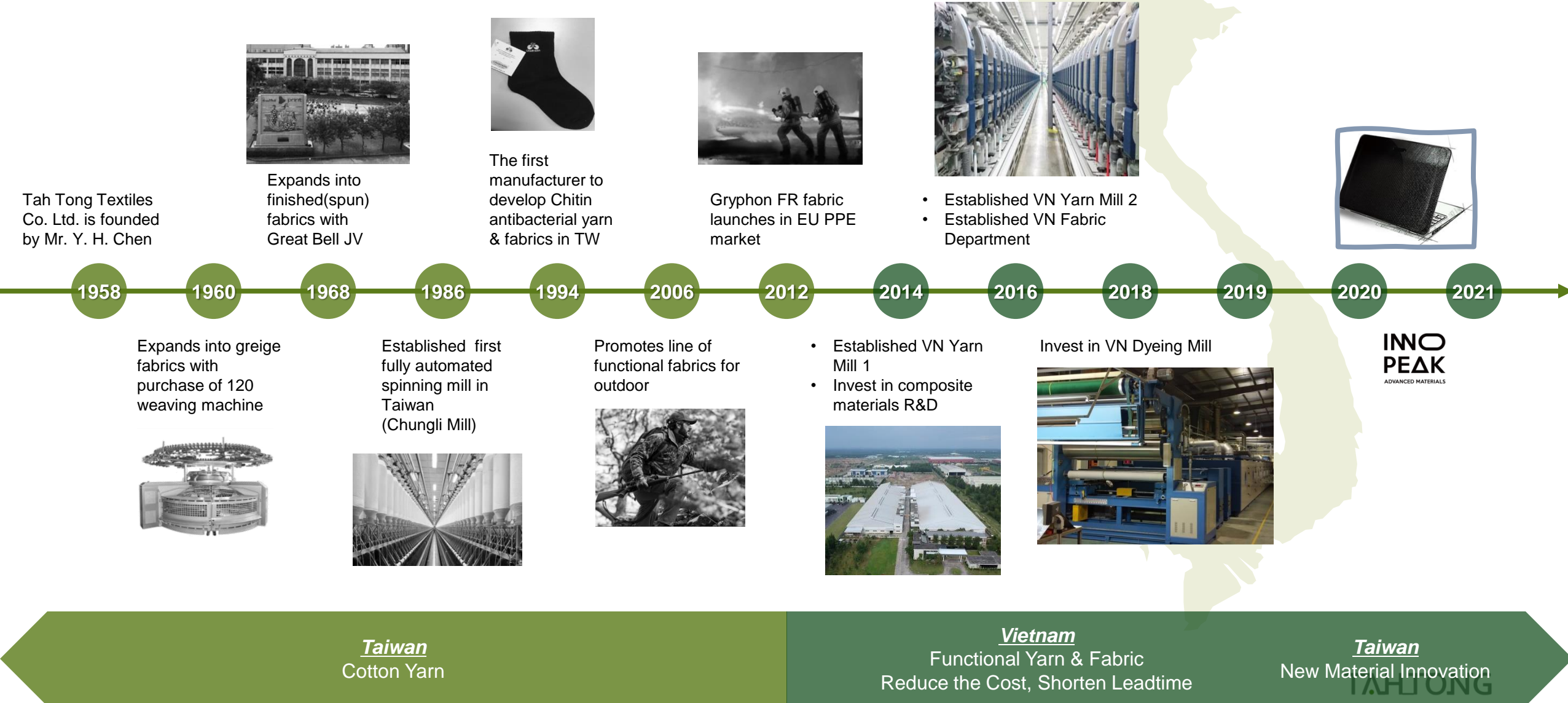
- Integrity and Trustworthiness
- Be the Best
- Build Successful Team
- Win-win Partnership

## Publicly Listed

Achieve public listing on Taiwan Stock Exchange in 1989



## 1.2 Business Scope Extension into Vietnam



## 1.3 Tah Tong Textile Corporate Organization

### Tah Tong Textile



**Yarn Business Unit**



**Fabric Business Unit**



**Composite  
Material  
Business Unit**

**TTVN  
Yarn Mill 1**

**TTVN  
Yarn Mill 2**

**KTD  
Dyeing Mill**

**Great Bell  
Dyeing Mill**

**InnoPeak Advanced  
Materials**





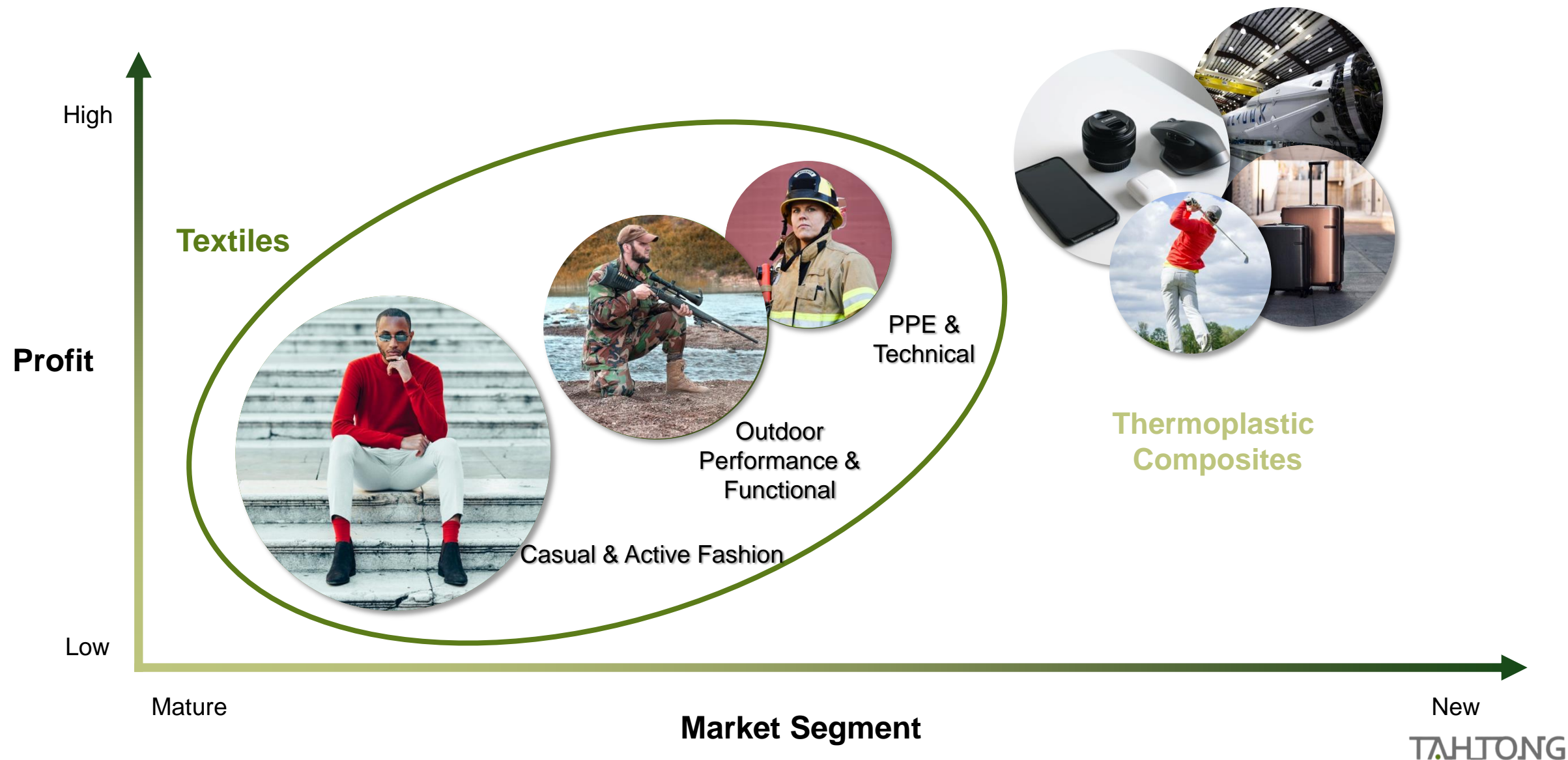
# Product & Market Overview

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# 2. Tah Tong Business & Market Strategy



## 2.1 Vertical Integration to Serve Growing Casual Market



# ECO & Functional & Comfortable

### Raw Materials

**Reprve**  
Ecovero  
Tencel  
Modal  
BCI Cotton  
**Miyabi Acrylic**  
CoolMax  
**Agion**  
Nomex  
PVA

### Tah Tong Vertical Textiles

#### Yarn

**ECO Yarns**  
Heavy Gauge  
Slub Yarns  
Ultra Mélange  
**Acrylic/Rayon**  
**Zero-Twist**  
Long Staple  
**Nano Blend**

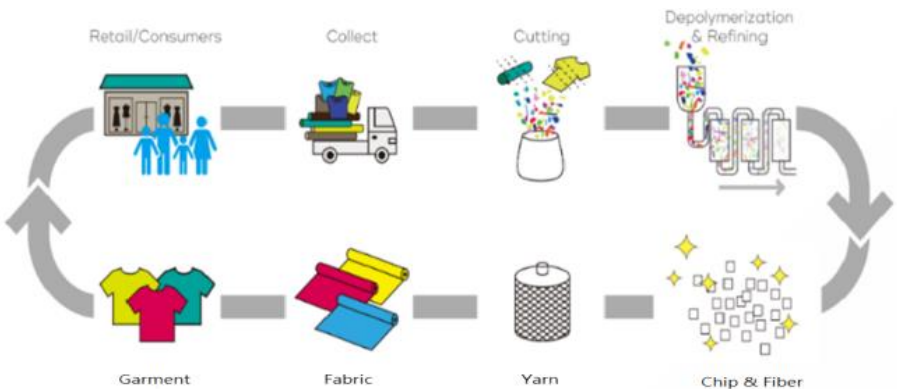
#### Fabrics

**ECO Fabrics**  
CVC Fleece  
Casual Knits  
**Functional Knits**  
PPE Woven  
**PPE Knits**

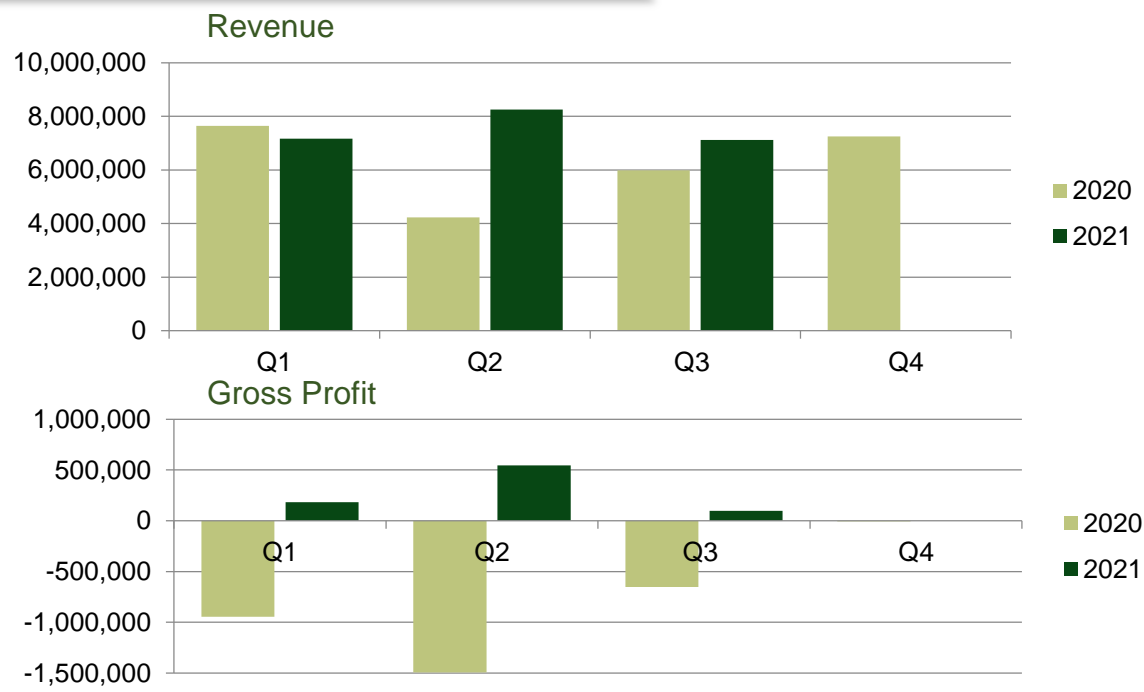
### Applications

**Casual Tops**  
**Hoodies**  
**Sports Casual**  
**Innerwear**  
**Home Textile**  
**Firefighter**

# 2.1.1 Key Specialty Staple Yarn Mill in Vietnam



## Revenue Performance



\*Y2021 Q4 data is not yet settled.

## Key Achievements

- ✦ Recycled yarns have grown 2.8x to about 35% of total shipments in 2021.
- ✦ Diversity and percentage specialty blended yarns have increased
- ✦ We are the only producer untwisted yarn in Vietnam.



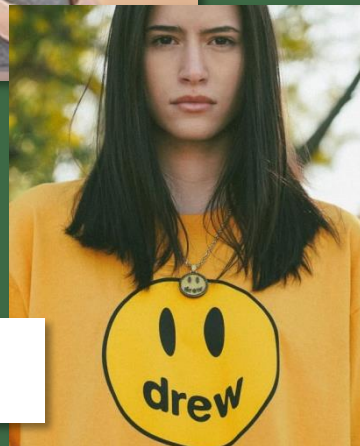


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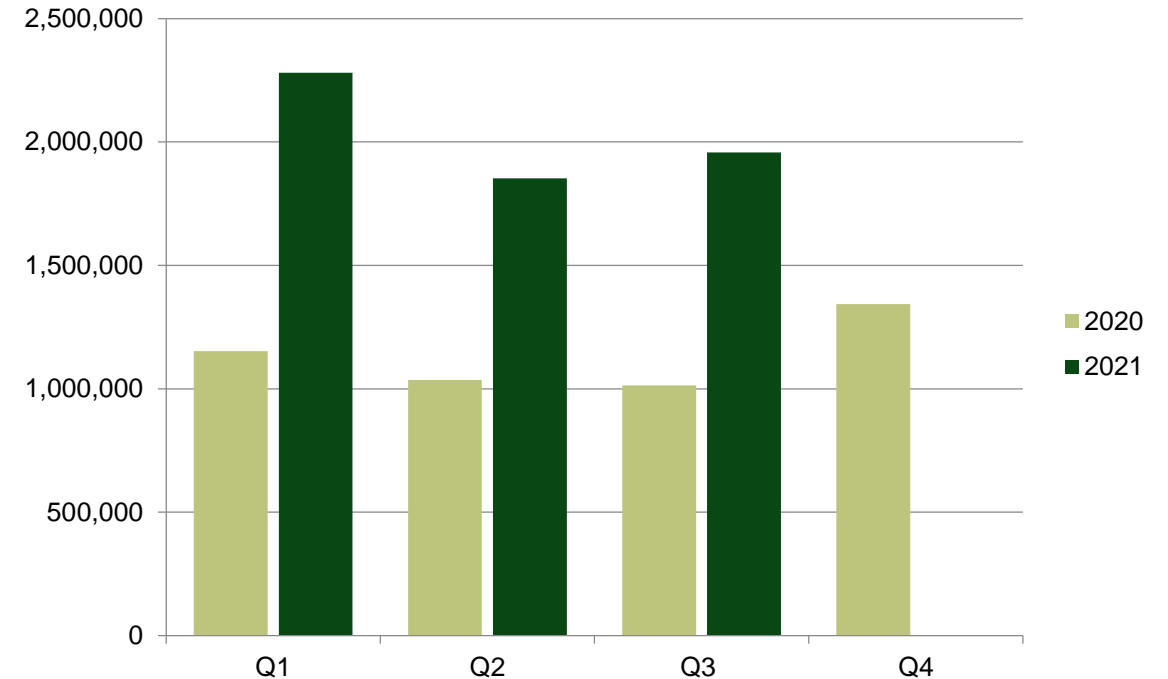
## 2.1.2 Vertical Staple Knit Specialist

### Street Wear



### Intimate Wear

## Revenue Performance



\*Y2021 Q4 data is not yet settled.

## Key Achievements

- ✦ Developed fast growing customer segments
- ✦ Build strategic partnership with key customer
- ✦ Unique supplier of specialty fabrics in Vietnam

## 2.2 Leader in Specialty Outdoor Sports Textiles

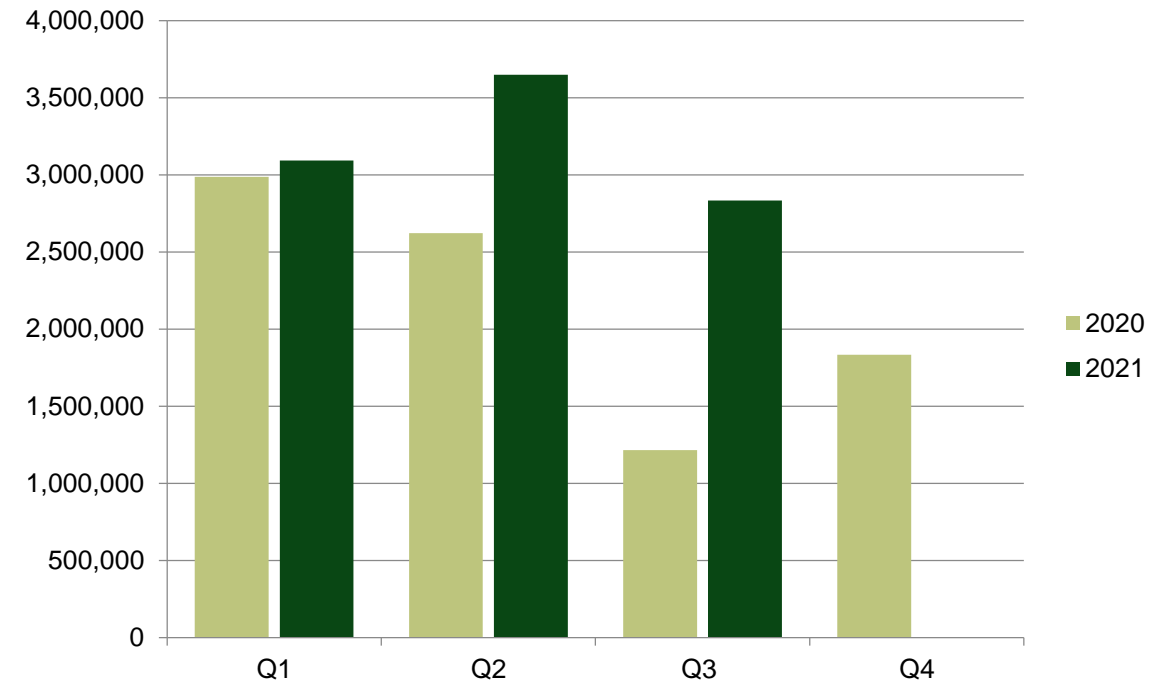
*Hunting*



*Fishing*



### Revenue Performance



\*Y2021 Q4 data is not yet settled.

### Key Achievements

- ✦ The hunting market share for those brands we work with grown from 45% to over 65% from 2019 to 2021
- ✦ The sales volume 2020 was 2.8 million yards and to 3.4 million yards
- ✦ High Gauge Light Weight Functional Fabric



## 2.3 Carbon Fiber Thermoplastic Laminate



### Consumer electronics



PC/PA+CF+GF

- ✦ Laptop
- ✦ Cellular phone
- ✦ Tablet
- ✦ Watch

### EV/Automotive



PC/PP/PA+CF/GF

- ✦ Audio shielding
- ✦ Battery trays

### Sports



PC/TPU+CF

- ✦ Footwear
- ✦ Golf clubs
- ✦ Skate protective gear

### Luggage



SRPP

- ✦ Luggage
- ✦ Suit case
- ✦ Shell backpack

## Volume Performance

### Plan

Company Setup,  
R&D  
2019

Line 1 Setup  
2020-1H

Qualification  
2020-2H

Line 1 Bulk,  
Line 2 Setup  
2021-1H

Line 2 Bulk  
2021-2H

### Actual

Company Setup,  
R&D  
2019

Line 1 Setup  
2020-1H

Qualification  
2021-1H

Line 1 Bulk,  
Line 2 Setup  
2021-2H

Line 2 Bulk  
2021-2H

## Key Achievements

- ✦ Second plant constructed and production capacity expanded.
- ✦ Approved by major computer brand for as a laminator vendor, and started shipment from Dec. 2021



# Operation Overview

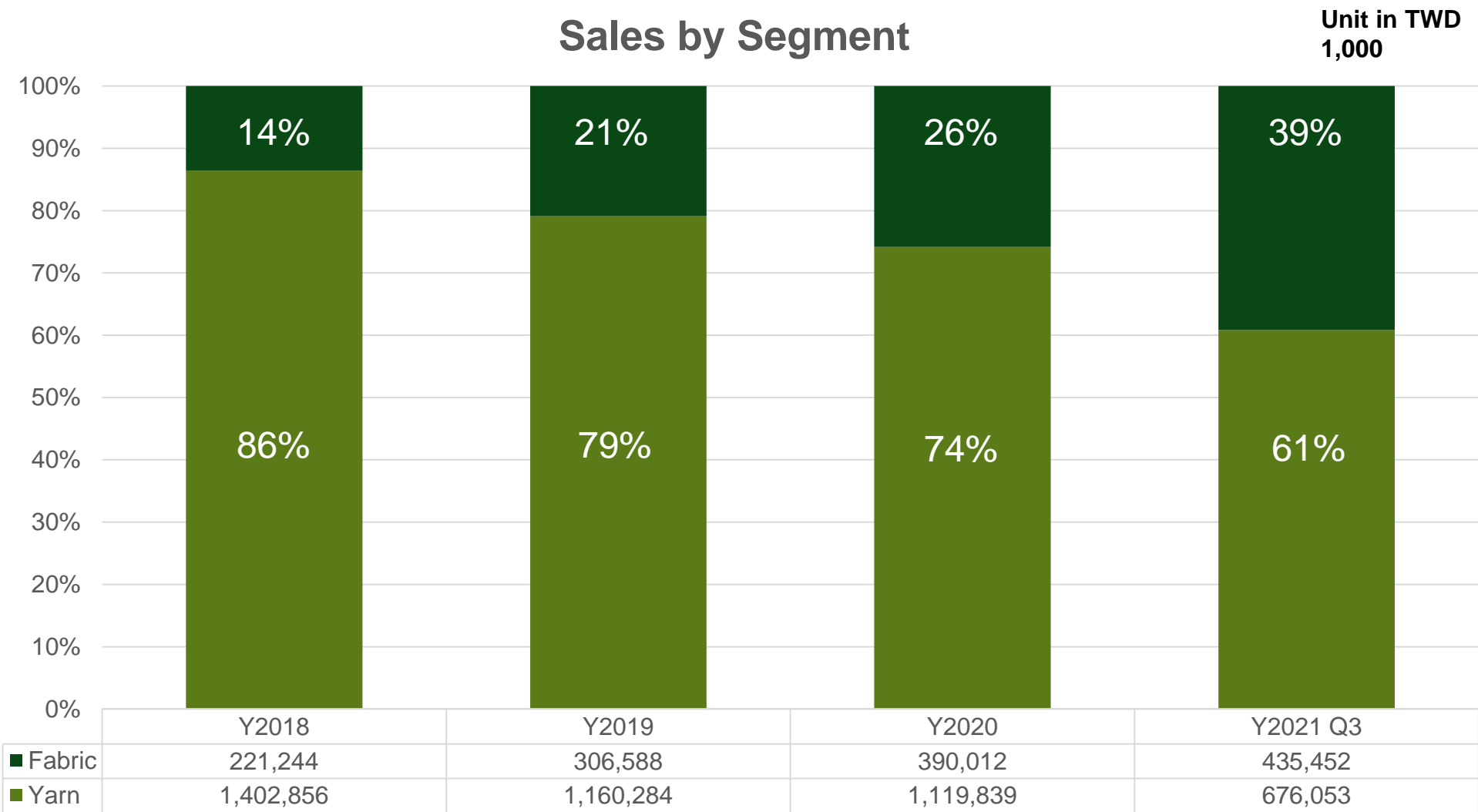
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## 3.1 Financial Results

Unit in TWD 1'000	Y2021 Q1~Q3		Y2020 Q1~Q3	
Item	Amt.	%	Amt.	%
Net Sales	1,111,505	100%	1,138,556	100%
Cost of Goods Sold	(1,054,251)	(95%)	(1,218,035)	(107%)
Gross Profit	57,254	5%	(79,479)	(7%)
Operating Expenses	(143,583)	(13%)	(132,892)	(12%)
Operating Loss	(86,329)	(8%)	(212,371)	(19%)
Other Income / Expenses	22,447	2%	(44,679)	(4%)
Income(Loss) Before Tax	(63,882)	(6%)	(257,050)	(23%)
Income Taxes	(2,088)	(0%)	2,478	0%
Income(Loss)After Tax	(65,970)	(6%)	(254,572)	(22%)
Shareholders of the parent	(33,602)	(3%)	(220,487)	(19%)
Non-controlling interests	(32,368)	(3%)	(34,085)	(3%)
Basic earnings (losses) per share (TWD)	(0.33)		(2.19)	
EBITDA	55,361	5%	(103,187)	(9%)



# 3.2 Operation Overview – Sales by segment



### 3.3 Operation Overview – Sales by month

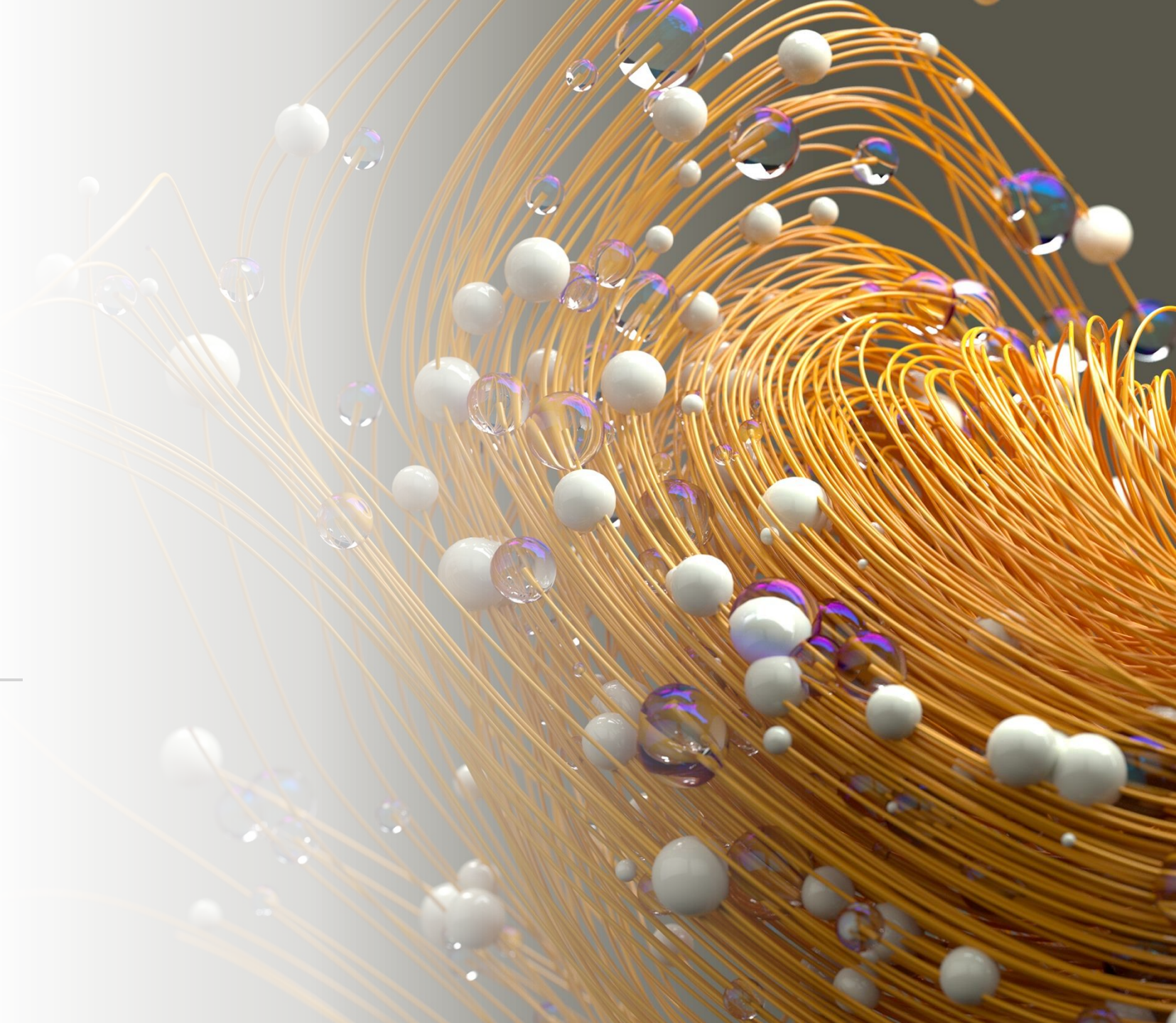
Unit in TWD  
1,000





# Future Outlook

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## 4. Tah Tong Future Outlook

**Expand line of Eco-friendly yarns and fabrics**

Additional recycled products, grow eco fabrics line

**Increase volume across newer businesses post 2H-2021 Covid impact**

Fabric production & Composites production

**Launch company-wide Innovation Programs to spur new development**

Work with outside partners to develop new materials and applications

**Further vertical integration of textile business**

Focus Vietnam yarn and fabric business along lines of Eco, Functional, and Comfort, standardize operations



**THANK YOU**

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