



**Tah Tong Textile Co., Ltd.**

大東紡織股份有限公司

**法人說明會**

**(股票代號:1441)**

2020/12/16

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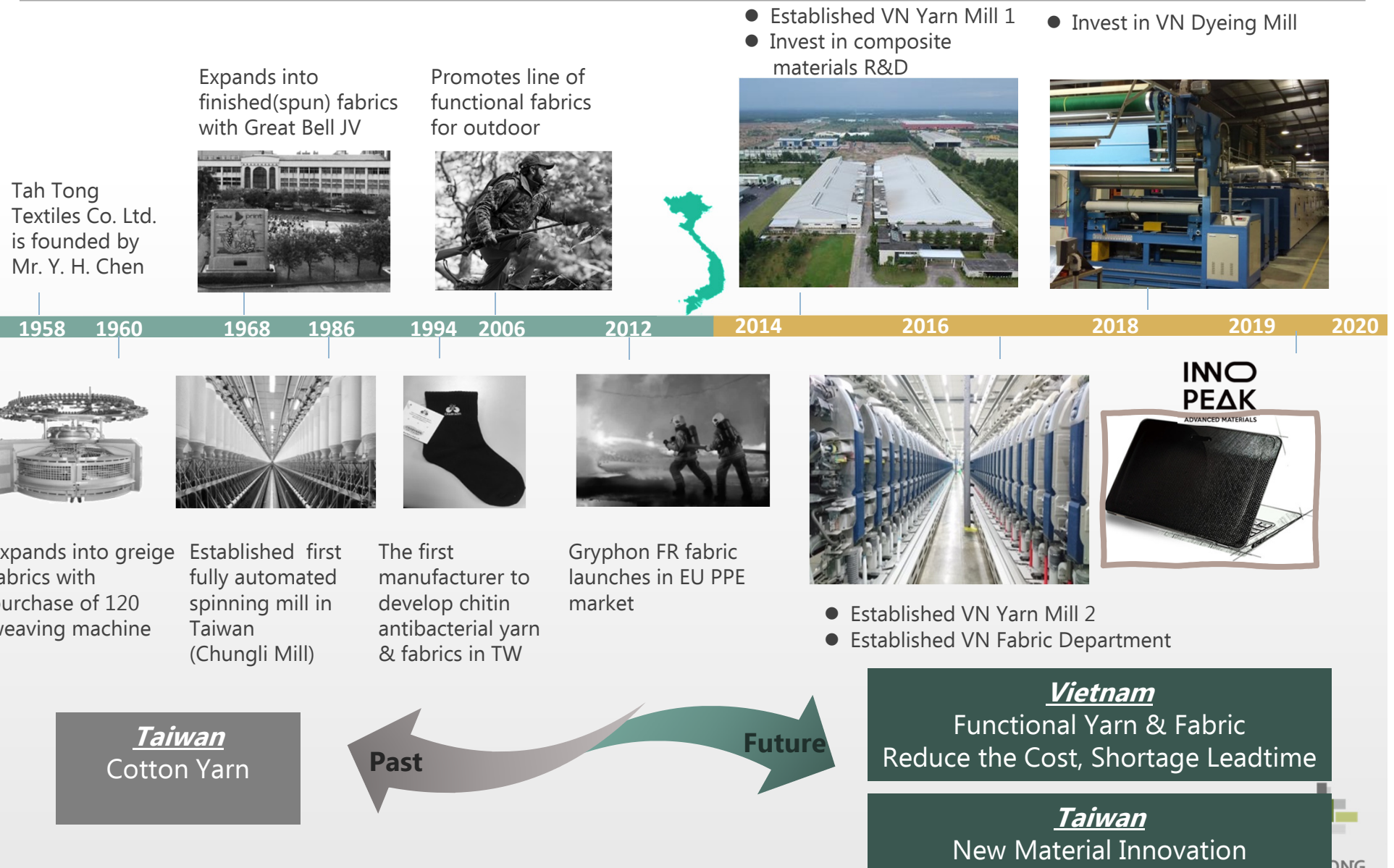
- 1. Corporate Overview**
- 2. Product & Market Overview**
- 3. Operation Overview**
- 4. Future Outlook**

# Corporate Overview

## 1.1 Corporate Overview



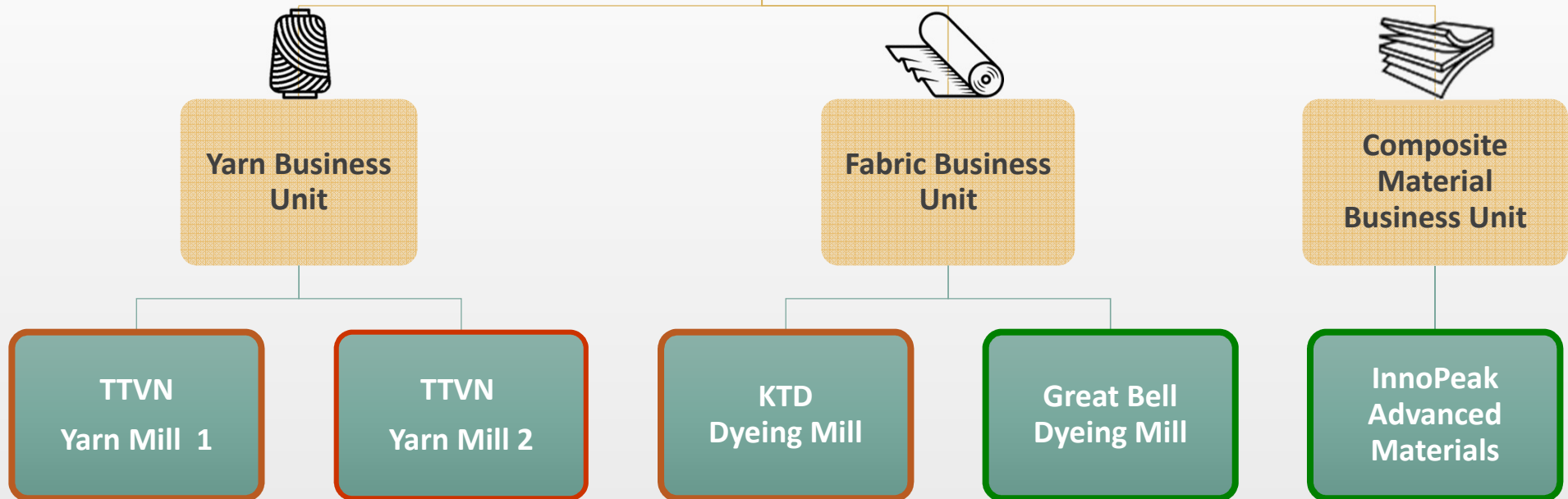
## 1.2 Business Scope Extension into Vietnam



## 1.3 Tah Tong Textile Corporate Organization



### Tah Tong Textile

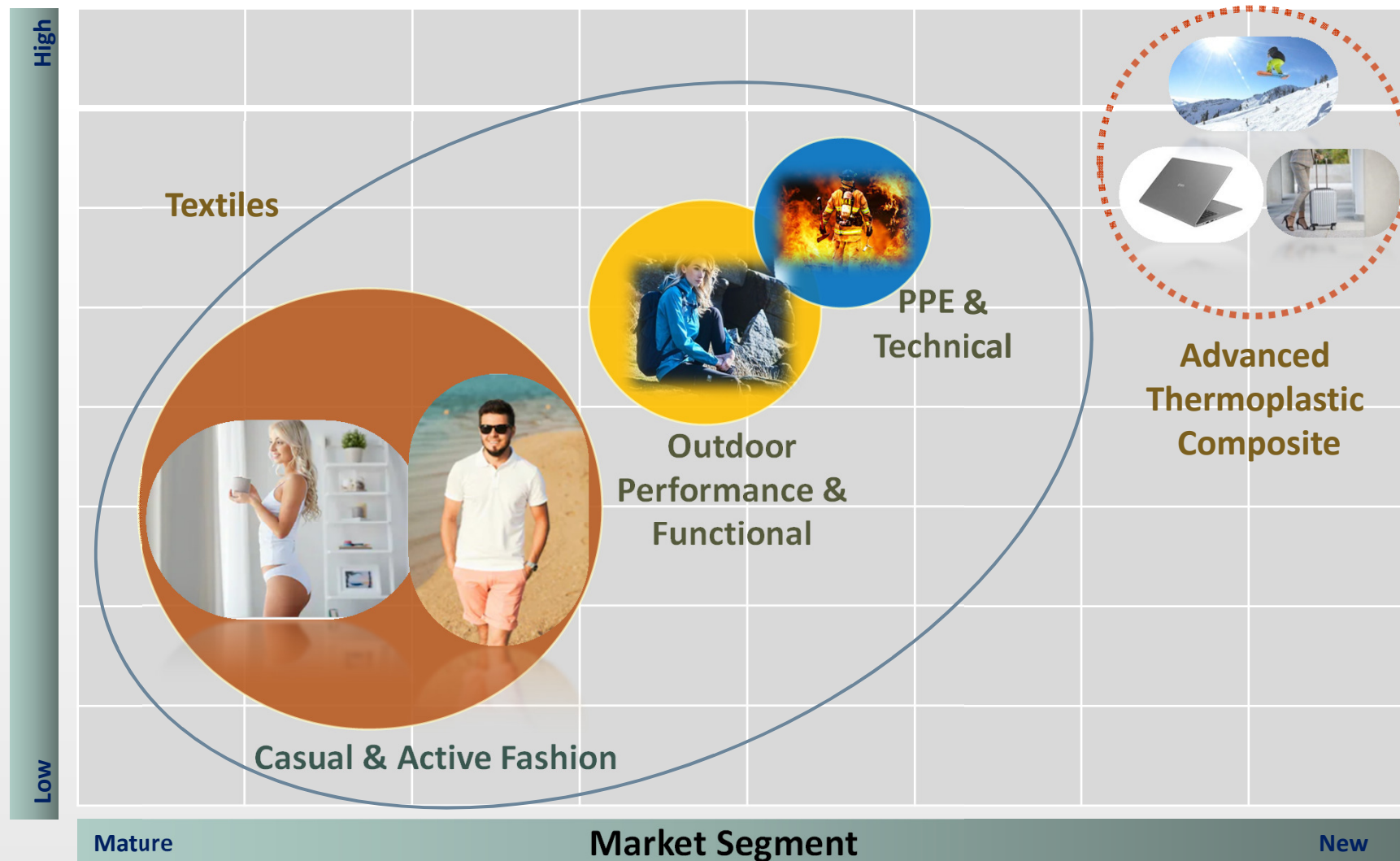


# Product & Market Overview



## 2. Tah Tong Business & Market Strategy

Profit



## 2.1 Textile (Yarn and Fabrics) Roadmap

Utilizing vertical capabilities to develop new products and markets

### Raw Materials

Technical Functional ECO	Reprve
	Ecovero
	Tencel
Functional	Modal
	BCI Cotton
	Miyabi Acrylic
Technical	CoolMax
	Agion
	Nomex
	PVA

### Tah Tong Vertical Textiles

#### Yarn

ECO Yarns  
Heavy Gauge  
Slub Yarns  
Ultra Mélange  
Acrylic/Rayon  
Zero-Twist  
Long Staple  
Nano Blend

#### Fabrics

ECO Fabrics  
CVC Fleece  
Casual Knits  
Functional Knits  
PPE Woven  
PPE Woven

### Applications

**Casual Tops**

**Hoodies**

**Sports Casual**

**Innerwear**

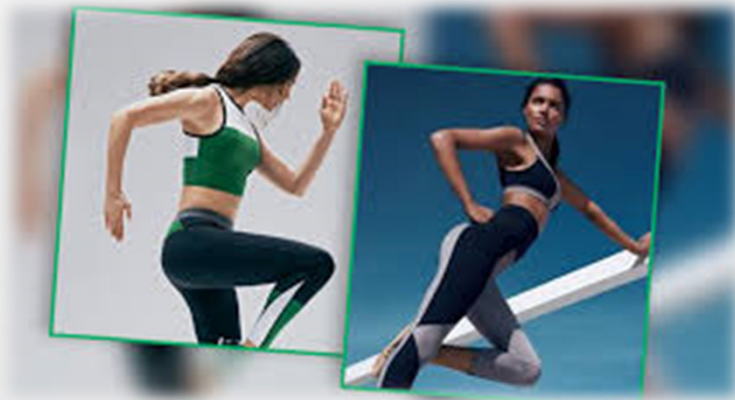
**Home Textile**

**Firefighter**



## 2.1.1 Causal & Active Fashion

### Products



### Application

- Casual Wear
- Sports Wear
- Denim
- Underwear

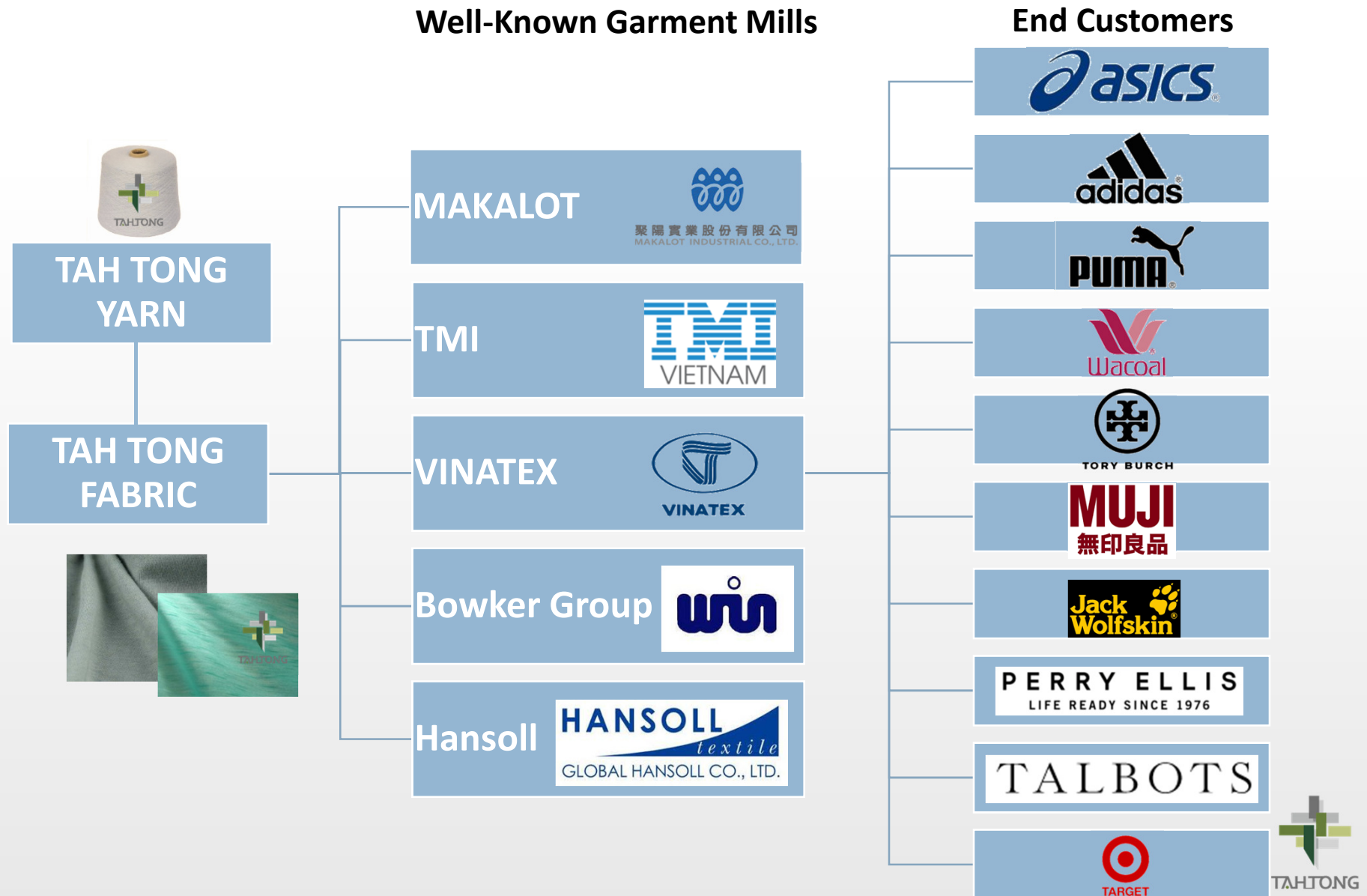
### Benefit

- Hand Feel
- Comfort Stretch
- Functional
- Eco-conscious

## 2.1.2 Selected Customers and Brands of Tah Tong Yarn



## 2.1.3 Selected Customers and Brands of Tah Tong Fabric





## 2.2 Outdoor Performance Fabrics

### Products



### Application

- Hunting Outerwear
- Fishing Outerwear
- Snow Sports

### Benefit

- Functional Prints
- Multi-function
- Earth-friendly:  
Dope Dyed  
C6 DWR → PFC Free

## 2.3 Advanced Thermoplastic Composite

InnoPeak is still progressing despite Covid-19 with major projects coming online in 2021

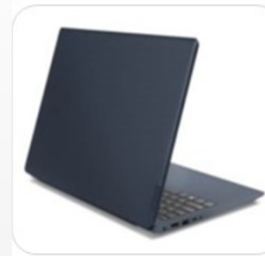
### Process

Sample Vendors



### Key Applications

#### Electronics



#### Luggage



#### Sporting Goods



### Milestones

Company Setup,  
R&D  
2019

Line 1 Setup  
2020-1H

Qualification  
2020-2H

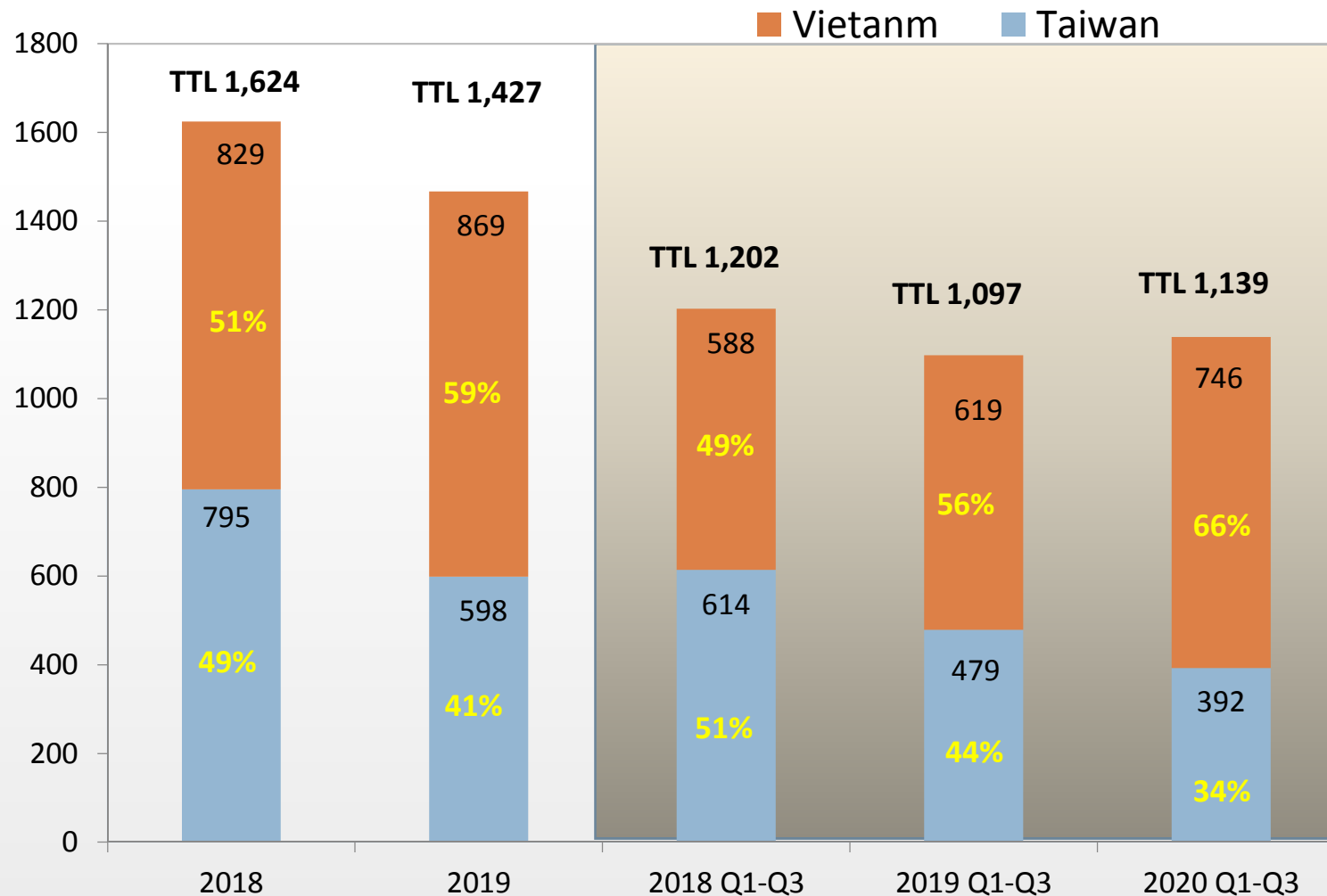
Line 1 Bulk,  
Line 2 Setup  
2021-1H

Line 2 Bulk  
2021-2H

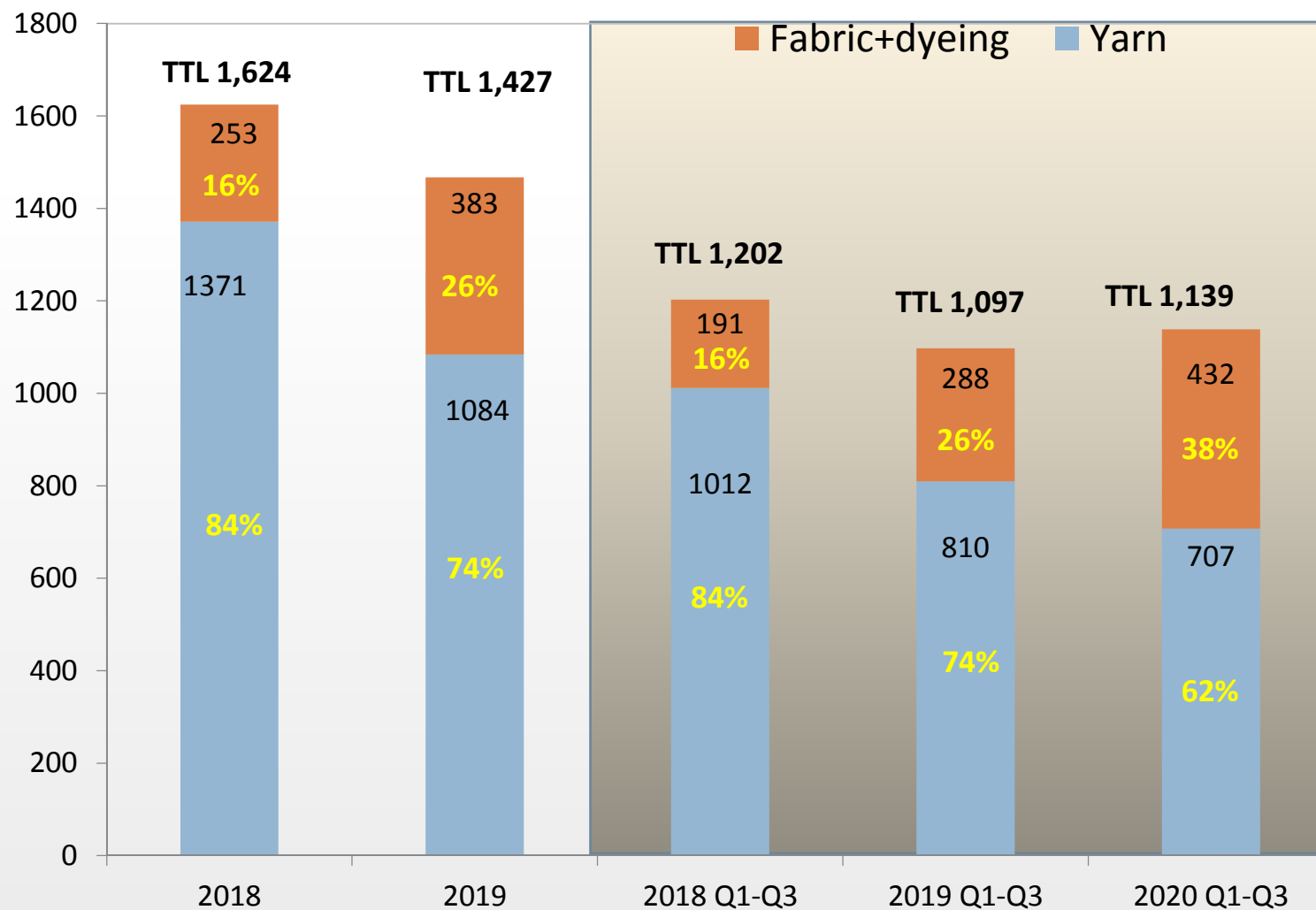
# Operation Overview



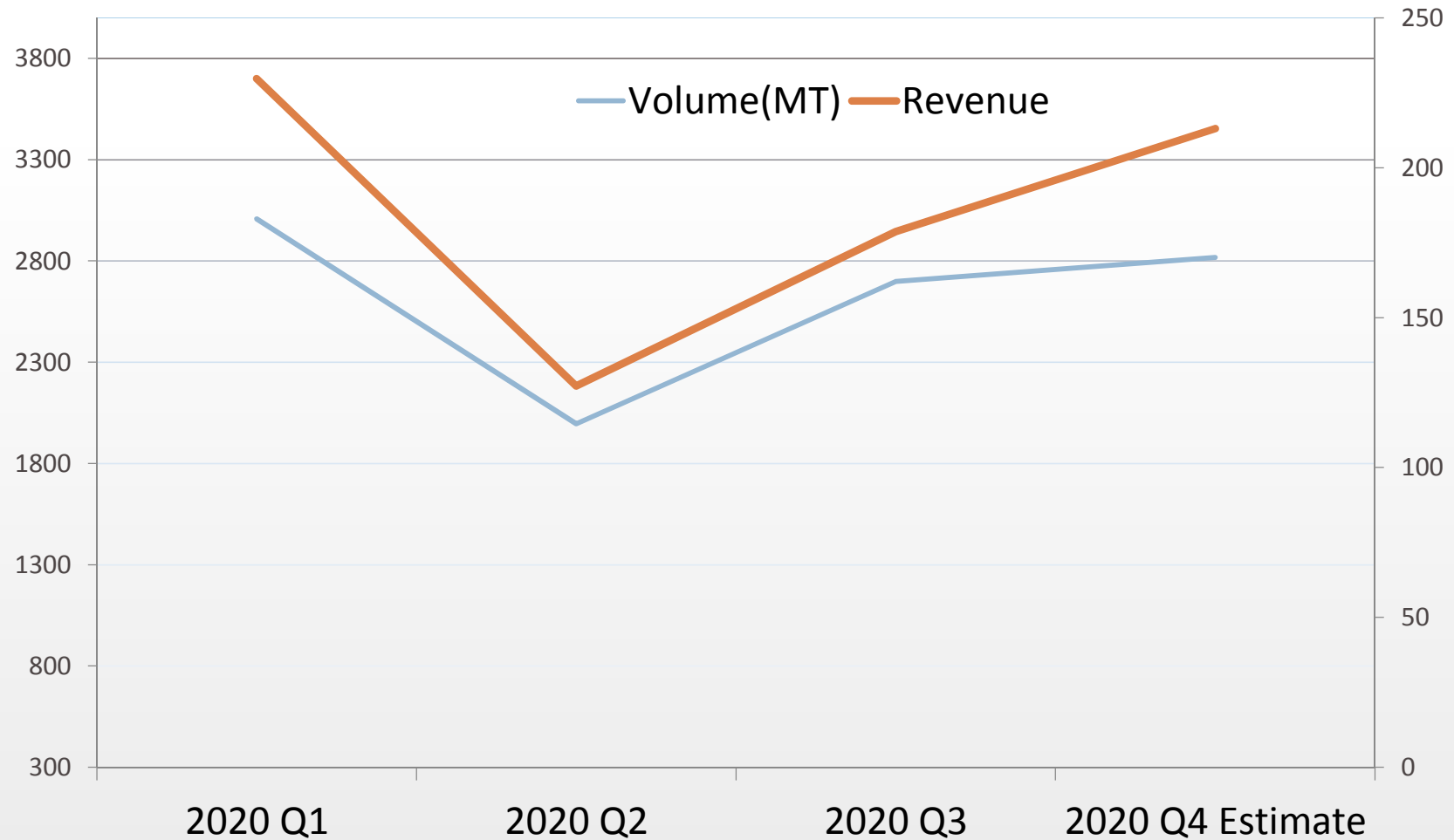
### 3.1 Operation Overview – by Region



## 3.2 Operation Overview – Sales by Product



### 3.3 Overview Vietnam Yarn Sales vs Volume



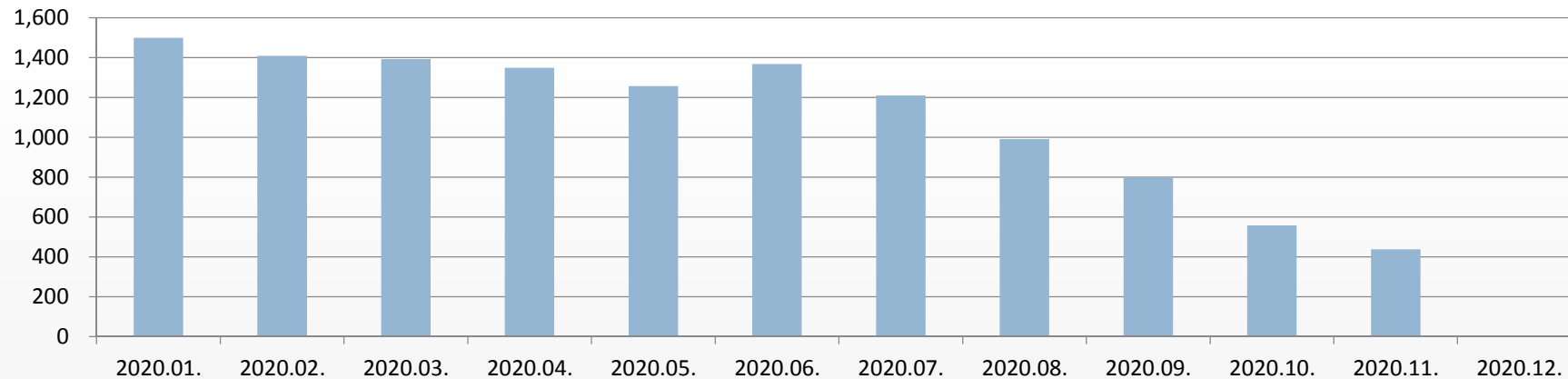
Unit Price USD/kg	2.54	2.12	2.22	2.55
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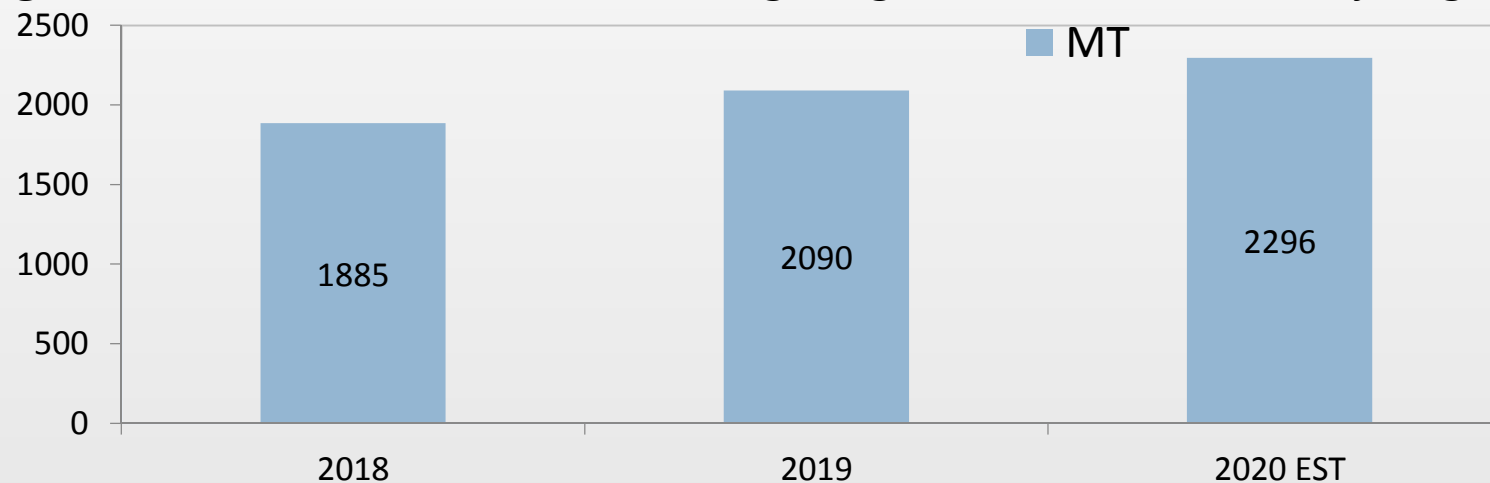
### 3.4 Vietnam Operating Improvements 2020

**Yarn:** Inventories are now less than 50% of monthly output. Lowest level in over two years.

TTVN Yarn Inventory



**Dyeing:** Revenues have maintained through higher volumes for our dyeing mill



# Future Outlook

## 4. Tah Tong Future Outlook

### Focus and Improve Yarn Products

Focus product line (Eco, Functional, and Core Yarns) and invest in R&D

### Raise Quality and Efficiency

Further raise overall output of mills through equipment and management enhancements

### Expand Capabilities and Vertical Integration

Build new teams and vertically integrate operations and R&D

### Increase Composite Materials

Increase investments for R&D, production and marketing of advanced composite materials

**Thank You !**